

This document is made available through the declassification efforts
and research of John Greenewald, Jr., creator of:

The Black Vault



The Black Vault is the largest online Freedom of Information Act (FOIA)
document clearinghouse in the world. The research efforts here are
responsible for the declassification of hundreds of thousands of pages
released by the U.S. Government & Military.

Discover the Truth at: <http://www.theblackvault.com>

SENDER WILL CHECK CLASSIFICATION TOP AND BOTTOM			
UNCLASSIFIED		CONFIDENTIAL	SECRET
CENTRAL INTELLIGENCE AGENCY OFFICIAL ROUTING SLIP			
TO	NAME AND ADDRESS	INITIALS	DATE
1	<i>[Handwritten]</i>	<i>103</i>	
2	<i>WASH/PPF - 2505 QTRS I</i>		
3			
4	<i>M/R P file</i>		
5			
6			
ACTION		DIRECT REPLY	PREPARE REPLY
APPROVAL		DISPATCH	RECOMMENDATION
COMMENT		FILE	RETURN
CONCURRENCE		INFORMATION	SIGNATURE
Remarks: <i>Obtained in a report from [unclear] of the [unclear] [unclear] the [unclear] of [unclear] [unclear] [unclear] [unclear]</i>			
FOLD HERE TO RETURN TO SENDER			
FROM: NAME, ADDRESS AND PHONE NO.			DATE
<i>[Handwritten]</i>			<i>1/24/61</i>
UNCLASSIFIED		CONFIDENTIAL	SECRET

1/90

SECRET

WHEN WITH BRASSIES

319000-232



OFFICE OF SECURITY

Support Division

REPORT
OF
INVESTIGATION

This data is the property of the Office of Security and should be returned when it has served its purpose. Its existence or contents must not be disclosed except to CIA Headquarters Staff Officers directly concerned. This material shall not be reproduced in any manner whatsoever without the prior approval of the Office of Security.

CONSISTING OF

One REPORTS

SECRET

SECRET

FILE NO. 219000-222

DATE 17 January 1961

SYNOPSIS

SUBJECT firm originally established New York City, 1926, specializes as management consultants and business research engineers servicing over 500 accounts in the United States and overseas. It is under experienced management, has a wholly owned subsidiary, B----- INTERNATIONAL INC., which was formed in October 1953 and which deals principally with Latin America. Operations are stated to be satisfactory, financial details not available.

REPORT NO. _____

FORM NO 1125a
1 NOV 58

(20)

SECRET

SECRET

Case No. 219000-222

17 January 1961

GENERAL:

At New York, New York

On 16 January 1961, records of Dun & Bradstreet, 99 Church Street, revealed a report dated 20 July 1960 on ~~SUBJECT~~ firm, management consultants and business research engineers, located at 230 Park Avenue, New York 17, N.Y.

Officers were listed as follows:

President-Treasurer	WALTER J. SENLOW
Vice-President-Secretary	ALBERT YATES
Vice-President	MARK E. SHANAHAN
Vice-President	E. VINCENT WISLIE
Vice-President	JOHN E. WAXFIELD
Vice-President	G. RAYMOND HANES
Vice-President	CARL W. ROBINSON
Vice-President	ROBERT H. WHITE
Vice-President	PHILIP F. GANTON

The Directors are WALTER J. SENLOW, G. RAYMOND HANES, ALBERT YATES, CARL W. ROBINSON, MARK E. SHANAHAN and ROBERT H. WHITE.

Summary

Management experienced in line for a number of years. While balance sheet declined, satisfactory operations reported.

Trade

Principal expenditures are for normal operating accruals and salaries.

Finance

In a written communication dated 30 June 1960 over the signature of DENIS E. SIBSON, Manager, a balance sheet was declined. However, satisfactory operations were reported. Accounts are maintained at three local banks on routine, non-borrowing basis with satisfactory balances.

- 1 -

SECRET

SECRET

Case No. 219000-222

Operation

Management consultants and business engineers doing work in general on sales management, personnel management, management controls and manufacturing. Services over 500 accounts in the United States and overseas on a fee basis. No seasonal variations. Sixty-nine employed. SUBJECT firm is a member of the Association of Consulting Management Engineers, Society for Advancement of Management, American Management Association and American Marketing Association. It has one wholly owned subsidiary, B----- INTERNATIONAL INC., chartered under New York laws on 2 October 1953, management consultants and business engineers, principally in Latin America area. Extent of inter-company relations not known.

History

Chartered in New York on 15 December 1926, authorized capital 1,000 shares, no par value, common stock. Authorized capital later increased to 4,000 shares, no par value, common stock.

W. SKYLOW, married, native born 1895. In sales management field, employed by various companies in automobile and electrical appliance field. Joined firm 1942. Elected Vice-President, 1944, President, in 1950. Formerly, President and Director of Association of Consulting Management Engineers.

G. HAWES, married, native born, 1899. Joined firm, 1930, prior to that in sales research and sales manager in United States and Far East. Director of H. K. PORTER COMPANY, Somerville, Massachusetts.

C. W. ROBINSON, married, native born, 1911. Graduated MIAMI UNIVERSITY, did post-graduate work at UNIVERSITY OF MICHIGAN. Associated with SUBJECT firm, 1942, after many years with AMERICAN STEEL & WIRE COMPANY and various other concerns.

M. E. SHAMBERGER, married, native born, 1902. Attended WEST VIRGINIA and GEORGE WASHINGTON UNIVERSITIES. Formerly President of GENERAL ELECTRIC subsidiary, KEYSTONE CORPORATION, Harrisburg, Pennsylvania, General Merchandise Manager for Department Store Syndicate of 12 stores, President, FIXTURE CORPORATION OF AMERICA, Sales Director for ELECTRIC UTILITY COMPANY, President of SHANNON, JENNINGS & FARBA, consulting firm. Joined firm in 1953 as Vice-President, Director of Marketing Division.

SECRET

SECRET

Case No. 219000-222

S. N. WHITE, married, native born, 1920. Graduate of HARVARD COLLEGE, also post-graduate work at HARVARD Business School. For eight years prior to 1949, employed with SPERRY GYPSCOPE COMPANY and FLEMINGTON RAND. Joined firm in 1949.

S. V. WINKING, married, native born, 1915. Graduate of BOSTON UNIVERSITY, receiving MEd. degree. Did post-graduate work at HARVARD COLLEGE, 1942-1952. Employed by AMERICAN THERMAL COMPANY, HATHAWAY MANUFACTURING CORPORATION and CAMPBELL SOUP COMPANY, this city. Joined firm in 1942. Is a licensed Psychologist in New York.

P. F. CANNON, married, native born, 1914. Received B.A. degree, UNIVERSITY OF UTAH, 1935, and M.B.A., Graduate School of Business, STANFORD UNIVERSITY, 1937. Formerly General Manager, Eastern Switchgear Division of FEDERAL PACIFIC ELECTRIC COMPANY, Assistant Manager of Henry & Wright Division of EMMERT MANUFACTURING COMPANY. Also associated with MCKINSEY & COMPANY, COLOMATE-PALMOLIVE COMPANY and PECCO & GAMBLE. Joined firm in 1958.

J. WAKEFIELD, married, native born, 1910. Graduate HARVARD COLLEGE, 1931, active in Sales Management before joining firm in 1955. Became Vice-President, November 1959.

-B/bo

SECRET

SECRET
(WHEN FILLED IN)

SUBJECT AND PROJECT FILE REQUEST
AND FIELD NOTIFICATION OF ACTION

TO: R10/AN
2609 L

FROM: W11/4 Registry
202 Burton Hall

INFORMATION FOR REQUESTERS

A. COMPLETE ITEMS 1 THROUGH 11.

B. ITEM 3-ALL FILE TITLES MUST BE STERILE SINCE THEY WILL APPEAR ON THE FIELD COPIES AND ON MACHINE LISTS.

C. ITEMS 4 AND 5-USE FIRST THREE LETTERS OF DISPATCH SYMBOLS FOR FIELD STATIONS AND LIST HEADQUARTERS ELEMENTS ACCORDING TO ESTABLISHED ABBREVIATIONS.

D. ITEM 8-ALL REMARKS MUST BE STERILE.

E. ITEM 9-ENTER OLD TITLE WHEN AMENDING A TITLE. CITE ANY FILES, SUCH AS 201, OR PROJECT FILES THAT ARE RELATED TO THE FILE COVERED BY THIS REQUEST. ITEM 9 MAY ALSO BE USED TO GIVE REASONS FOR THE ACTION BEING REQUESTED, TO IDENTIFY THE TYPE OF MATERIAL TO BE PLACED IN A FILE OR TO MAKE OTHER EXPLANATORY REMARKS.

F. ITEM 10-A RECORDS OFFICER MUST SIGN ALL FILE ACTION REQUESTS. CONSULT YOUR RMO ON ANY PROBLEMS THAT ARISE.

INFORMATION CONCERNING FILE

1. TYPE OF FILE

2.

FILE NUMBER

SUBJECT

PROJECT

COUNTRY NUMBER

CATEGORY NUMBER

SPECIFIC SUBJECT NUMBER

19

120

22

3. FILE TITLE (SPECIFIC SUBJECT)

MOVIMIENTO REVOLUCIONARIO DEL PUEBLO (M.R.P.)

4. INTERESTED STATIONS

HAVA, SACU H11/11/11

5. INTERESTED HEADQUARTERS DESK

19

ACTION REQUIRED

6. ANALYSIS ACTION

7. FILES ACTION

OPEN FILE

CLOSE FILE

HOLD AS UNRESTRICTED FILE

HOLD IN FILES RESTRICTED TO (DESK)

AMEND FILE TITLE

(INDICATE DISPOSITION)

PREPARE FOLDER AND SEND TO REQUESTER

CHANGE PERMANENTLY TO (OFFICER & DESK)

DISPOSITION

RETAIN

DESTROY

DESTROY AFTER

YEARS

W11/4 PA

202 Burton Hall

8. REMARKS (FOR FIELD DISTRIBUTION)

formerly ACCION DEMOCRATICA REVOLUCIONARIA (A.D.R.)
anti-Castro group

9. COMMENTS (INCLUDE SPECIAL HEADQUARTERS ROUTING INSTRUCTIONS)

10. ENDORSEMENT

11. COORDINATION

APPROVAL

SIGNATURE OF BRANCH/DESK R.O.

SIGNATURE OF BRANCH/DESK R.O. (WHEN APPLICABLE)

REQUEST APPROVED BY

103

103

PUNCH AND VERIFYING SECTION ACTION

ADD CARD

SUBSTITUTE CARD

REMOVE CARD

EFFECTIVE DATE

FILE NUMBER

6 11/11/11

19

120

22

260