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DATE: 11-14-2017

JFK Assassination System
Identification Form

Date: 5/1/2015

Agency Information

AGENCY : FBI
RECORD NUMBER : 124-10301-10210
RECORD SERIES : HQ
AGENCY FILE NUMBER : 63-7985-1, 2

Document Information

ORIGINATOR : DOJ
FROM : [Restricted]
TO : DIRECTOR, FBI
TITLE :
DATE : 10/15/1962
PAGES : 5
SUBJECTS :
[Restricted]
DOCUMENT TYPE : PAPER, TEXTUAL DOCUMENT
CLASSIFICATION : Unclassified
RESTRICTIONS : Consulted
CURRENT STATUS : Redact
DATE OF LAST REVIEW : 05/28/1998
OPENING CRITERIA : APPROVAL OF DOJ
COMMENTS : REFERRED TO DOJ, INC 2 A/T

UNITED STATES GOVERNMENT

DEPARTMENT OF JUSTICE

Memorandum

TO : Director
Federal Bureau of Investigation

DATE: October 15, 1962

FROM : Herbert J. Miller, Jr.
Assistant Attorney General, Criminal Division

SUBJECT: International Brotherhood of Teamsters
Pension Fund loan bonding and insurance
James R. Hoffa
Paul L. Dorfman
Allen M. Dorfman

Reports have been received that Allen Dorfman and Iryin Weiner with no apparent effort have obtained the insurance and bonding business connected with hotels, motels and other businesses which have been recipients of loans from the Central States Southeast and Southwest Areas Pension Fund. Allegedly, the insurance is going through local agencies but the Dorfman group is receiving the commissions.

Stanley Mallin of the Atlanta Cabana Motor Hotel, Atlanta, Georgia, said Dorfman got the insurance business through Haas and Dodd Co. of Atlanta; that Haas invested \$20,000 in the Atlanta Cabana and in return wrote a \$500,000 policy on Mallin and Jay Sarno.

Elliot L. Haas and Dodd Insurance Brokers, Atlanta, Georgia, was interviewed by the Bureau in relation to his activities with the Atlanta and Dallas Cabana. Haas stated that he got a small policy from the Atlanta Cabana but the premiums are very nominal. He also said that because of construction investments he made in the Dallas Cabana, he was given the opportunity to write \$500,000 in life policies on Sarno and Mallin. Records at Republic National Life of Dallas, Texas, show Haas placed business with Cambridge Insurance Agency, General Agents for Republic, and earned a commission in excess of \$2,000. (There is a Republic National Life check dated May 26, 1960, to Elliot L. Haas for \$2,115.31). Cambridge earned the overwrite on the Sarno-Mallin life policies according to a report of Carl Schultz C/O Bureau of Labor Management Reports, Chicago.

Republic's files indicate that on April 20, 1960, Republic National Life advised Cambridge that they were splitting the commissions between Elliot Haas of Atlanta and Cambridge on policies #187239 and #187240, written on Stanley Mallin and Jay Sarno.

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4.5.
Sol Schwartz is in frequent telephone communication with Charles Griffin, Raymond Nelson and "Gene" Willage at TR 3-6581, Atlanta, Georgia. It is not known whether this has any relationship to the Atlanta Cabana insurance.

According to Frank Wright, President of United Bonding Co., Indianapolis, Indiana, Irving Weiner picked up the insurance business (with possible premiums of \$1,000,000) for the Castaways Motel, Miami Beach, Florida. Wright also said that Weiner had obtained the insurance for the Everglades Hotel in Miami. The Atlanta Cabana Motor Hotel, the Castaways Motel and the Everglades Hotel in Miami all received loans from the Pension Fund. 4.5.

It is requested that the Bureau interview Frank Wright, President of United Bonding Co., Indianapolis, Indiana, concerning his knowledge of the arrangement whereby insurance and bonding furnished relative to these Pension Fund loans were acquired by the Dorfman and to conduct an investigation to determine the following relative to the above mentioned loans by the Teamsters Pension Fund:

- (1) what agencies and underwriting companies are involved;
- (2) what policies have been taken;
- (3) what commissions have been paid;
- (4) to whom.
- (5) Interviews are requested with local insurance and bonding agents to determine whether they have been approached with "kickback" proposals.
- (6) The Bureau is also requested to determine why Cambridge got a portion of Haas' commission on the Mallin-Sarno policies.

(See previous F.B.I. investigation of pension fund loan to the Castaways.)