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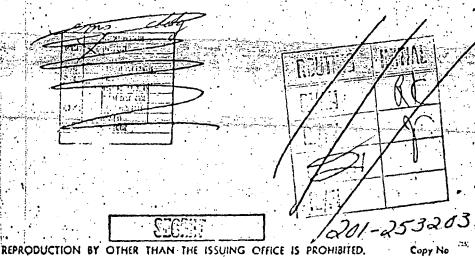
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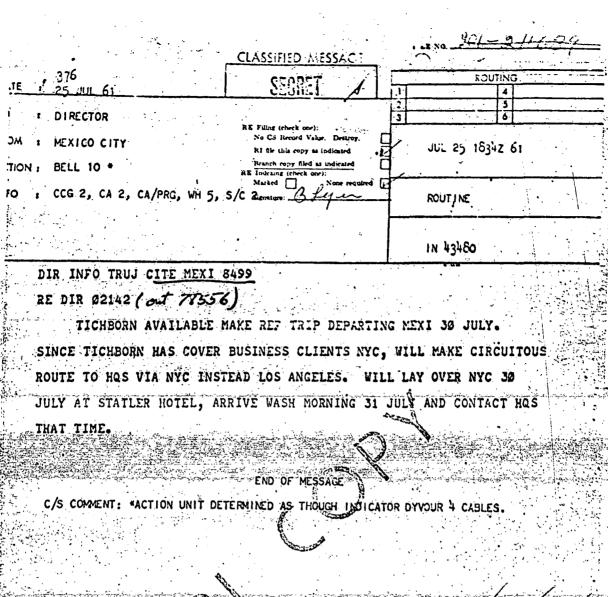
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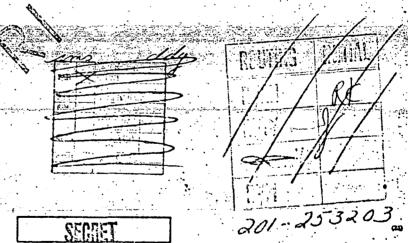
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REPRODUCTION BY OTHER THAN THE ISSUING OFFICE IS PROHIBITED.

DATE 117 JUL 61  TO DIRECTOR  FROM MEXICO CITY  ACTION: BELL 10 (TEMPO COPY SLOTTED FOR BELL ALOUS), 18 JUL)  BYO .COP, ADDP/A, CCG 2, CA 2, CA/FRG, CA/FROF, AM 5  PRIORITY TRUJ DIR CITE MEXI 8435  1. DUE PREVIOUS BUSINESS/TRAVEL CO:MITMENTS, TICHBORN UNABLE  MAKE REF TRIP UNTIL LAST WEEK JULY. T WILLING GO DOMREP THAT TIME  BUT FEELS TOURIST COVER TOO LIGHT FOR EXTENDED TRUJ VISIT TO OBTAIN  SITREP IN DEPTH AS REQUESTED, PARTICULARLY IN VIEW SMALLNESS AND T  SECURITY OF TARGET CITY.  2. FYI PER MEXI-8235, LIBBLER STI/L ATTEMPTING MAKE COVER  ARRANGEMENTS FOR DOMREP TRIE. MEXI-NUSSPAPERS REFUSED GRANT HIM  COVER DOCUMENTATION AS SPECIAL REPORTER; BUT IT NOW POSSIBLE HE  ABLE ARRANGE COVER BACKSTOPPING AND INTERVIEWS/ENTREES WITH TOP  DOMREP OFFICIALS USING HIS PAST BACKGROUND AS MEXICAN INDEPENDENT  WRITER AND BOOK AUTHOR OF LA POLITICAL ACTIVITIES AND PERSONALITIES  L EXPECTS FINAL COVER AND TRAVEL ARRANGEMENTS WITHIN NEXT SEVEN DAY  3. STA ATTEMPTING FINALIZE LITEA-1 DOWREP ASSIGNMENT PER MEXI-  4. IN VIEW T'S COVER LIMITATIONS PER PARA I ABOVE, ADVISE SOON  HOS VIEWS RE DESTRABILITY T MAKE TRIP.  REDUSTED MOS REQUIRE—  MENTS IND, CATED REF FOR POSSIBLE USE TICHBORN, LIBELER, AND LITEA-  MENTS IND, CATED REF FOR POSSIBLE USE TICHBORN, LIBELER, AND LITEA-	5/-
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follow		changes in address, outployment, frinily status,
-	etc. (There is normally no need to sublight a c	
b.	Updated traces together with current operation	onal use and area of tise.
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Section with

Mr. Miguel Tirado 2925 Waverley Drive Los Angeles, California

Dear Friend,

Merry Christmas!

I regret that it has taken this long to settle the matter of your letter of September 22, 1968, but better late than never, I guess. Although your efforts in our behalf with Hank were not successful, we do appreciate the fact that you and your wife went out of your way to try to help us.

I referred the matter of your late moving bill to the appropriate individual. Unfortunately, this bill was received too late, as all your accounts had been settled. He has asked me to extend his regrets on this matter.

Please accept my best wishes for a Joyous Christmas and the hope that 1969 will indeed be a good year for you and yours.

Sincerely,

Gale

Enclosure: \$267.00 Check

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TICHPORN, EDWARD G.

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Contract Agents Accounts Section

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#### 22 October 1963

OF/ESTU/CAAS MEMORANDUM FOR:

THROUGH DJ/Personnel

Contract Agent Cover Report for Edward G. TIC/BORN (P) SUBJECT

Contract Agent Edward G. TIGHBORN (P) was paid by his cover company, WISACINE, \$17,000 in calendar year 1967 and \$11,333.28 for the period I January to 31 August 1968. He was also upon termination paid through a second DO cover company a one-time lump sum taxable payment of \$3,311.00. The latter payment was made on 12 September 1968. TIGHBORN's effective termination date was 31 August 1968.

CC: DO/Personnel

201-253203

UNCLASSIFIED CONFID TAL ROUTING AND RECORD SHEET SUBJECT: (Optional) Christopher D. Costanzo EXTENSION 4B2607 1564 14 October 1968 C/E/IB 6/00/co DO/CO/C 210C Key Bullding ATTN: Gale W. Allen

MEMORANDUM FOR: DO/CO/C

ATTENTION: Gale W. Allen

SUBJECT: Howard T. FAZZARE

REFERENCE: Your Memorandum dated 26 September 1968.

1. In the reference you stated that DO will send FAZZARE a sterile check for his expenses incurred in his efforts to persuade TICHBORN's wife to agree to an assignment in Spain. You also forwarded a bill which FAZZARE sent for additional air freight expenses from Madrid for which he has not been relimbursed.

2. EUR does not wish to reimburse FAZZARE for this claim. When he resigned from the Agency he submitted his final accounting and signed a Quit-Claim for all expenses. In his note to you, a copy of which you forwarded with reference, he asked that you forward his bill "to the Spanish Section for reimbursement if not too late..." We would appreciate it if you could send FAZZARE a note when you forward his sterile check and state that we are sorry but this final accounting has been completed, that the books have been cleared, and that it is indeed too late to authorize additional funds.

6 Christopher D. Costanzo

SECRET

The Tulle TRAIN, CABOT & ASSOCIATES STO PARK AVENUE . - NEW YORK N. Y. 100FF October 11, 1968 MEMORANDUM To: HPL cei jjr / From: RHO'N Subject: Advances Attached are summaries of advances received by you from TCA, ICAP and Devco for the major portion of 1967 and all of 1968 and of the accountings submitted by you for these advances. The net result is as follows: ICAP-Net balance due ICAP \$ 179.93 Net balance due HPL TCA -( 11.00) Net balance due Deveo 33.45 Total due from HPL \$ 202.38 I am also returning the various xcrox of accountings belonging to you. Unfortunately, although you have given us a summary of the accountings for the January and February 1968 TCA advances of \$500. - each, we still find no record of the detail of those accountings in our files. Please review the attached and discuss with myself or John Trask at your convenience. 201-253203

### HENRY P. LOPEZ

	Advances	Total Trip Expense	Additional Payment
zuary 2, 1967	\$ 500.00		
June 22, 1967 (via TCA)	1,200.00		
Scptember 8, 1967 Trip to Puerto Rico February 12 to 17, 1967	( 500.00)	\$ 509.75	\$9.75
September 30, 1967 Trip to Washington, D.C. June 21 and 22, 1967	(. 39.45)	39.45	
Trip to Madrid, Paris etc. June 25 to July 16, 1967	(- 458.83)	458 <b>.83</b>	
Trip to Washington, D.C. August 5 and 6, 1967	( 53.60)	53.60	
Trip to Washington, D.C. September 8, 1967	( 80.60)	80.60	
Trip to Washington, D.C. September 12 and 13, 1967	( 32.80)	31.80	
Trip to Boston, Mass. September 22 to 25, 1967	( 99.88)	99.88	, · · · · · · · · · · · · · · · · · · ·
October 2, 1967 Received from HPE	<u>( 435.84)</u>		<del></del>
Subtotel	\$ -0-	\$1,273.91	\$9,75
October 16, 1967	500.00		
December 31, 1967 Trip to Nexico-Los Angeles-Texas October 17 to October 27, 1967	4 447.93) -	447.93	
June 14, 1968	75.00		
June 25, 1968	600.00		
Scptember 11, 1968 Trip to los Angeles July 1 to July 9, 1968	( 452,92)	452.92	VI VI VI
Trip to Washington, D.C. July 9 to July 11 and August 6 and August 7, 1968	<u>( 93.22)</u>	94.22	
BALANCE DUE ICAP	\$ 179.93	\$2,268,98	\$9.75

### ICAP CORPORATION

HENRY P. LOPEZ

## TAIL OF EALANGE DUE TOAR

Remainder of	October :	16, 1967	Advance
June 14, 196 Remainder of	8 Advance June 25,	1968 Adv	rance

\$	52.07
	75.00
	52.86

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#### HENRY P. LOPES

	Advances	Total Trip Expense	Additional Payment
January 9, 1968	\$500.00	•	
February 21, 1968	500.00		
April 18, 1968 (via ICAP)	250.00	•	
June 13, 1968 Trip to Los Angelos April 17 to 21, 1968	( 250.00)	\$ 308.18	\$124.08
August 20, 1968	50.00		
Soptember 10, 1968 Trip to Cambridge, Mass. August 13 to 15, 1968	( 44.38)	44.38	
Received from HPL	( 5.62)		
September 30, 1968 Trip to Caracas, Vonceucla January 1968	( 474.00)	474.00	
Trip to Caraças, Venozuela February 1968	( 537.00)	537.00	
BALANCE DUE HPL	(\$ 11.00)	\$1,363.56	\$124.08
DETAIL OF BALANCE DUE HPL			
Remaining Balance of January 9, 1968	λdvance	\$26	.00
Excess on February 1968 Caracas Trip			.00)

VALENCIA DEVELOPMENT COMBANY

HENRY P. LOPEZ

October 16, 1967 - Advance \$250.00

December 31, 1967
Trip to Mexico-Los Angeles-Mexico
October 17 to October 27, 1967

( 216.55)

BALANCE DUE DEVCO

\$ 33.45

19 September 1968

MEMORANDUM FOR: RECORD

SUBJECT

Project WUBRINY - Termination Settlement with Edward G. TICHBORN (P)

The undersigned on 12 September 1968 went to New York to effect a termination settlement with Edward G. TICHBORN (P). A hotel room at the Shoreham Hotel, 33 West 55th Street, was obtained for a meeting place. There were two principal aspects to the settlement:

- a. secure TICHBORN's acceptance of an amendment to his contract providing for a one-time lump sum taxable payment of \$3311.00 and releasing the U. S. Government from any further claim and,
- insure that TICHBORN had, as of 31 August 1968, administratively severed his relationship with WUSALINE. particularly that his accountings for expenses incurred in 1968 were submitted, recorded by WUSALINE, and certified correct and proper by both TICHBORN and WUBRINY/11.
- 2. The first part of the settlement went smoothly. TICHBORN on 12 September 1968 readily accepted the amendment to his basic contract. He brought along for the Covert Tax Unit a copy of his 1966 income tax return which the undersigned had stipulated as a requirement for settlement. He was given his one-time lump sum taxable payment of \$3311 in two checks (\$2833.62 and \$477.38) drawn on a DO proprietary company (WUTACTIC) which will issue TICHBORN a form 1099 for income tax filing. He readily endorsed and gave to the undersigned the check for \$477.38 in settlement of the amount he owed WH Division from his settlement of the amount he owed WH Division from his tour in Mexico City.
- 3. Through no fault of TiChbORN, the administrative severance from WUSALINE did not go as smoothly. In spite of several requests by both TICHBORN and the undersigned,

201-253203

WUBRINY/11 did not have ready a list of expenses incurred by TICHBORN in 1968 for checking by the undersigned and certification by TICHBORN and WUBRINY/11. WUBRINY/11 telephoned to say that his accountant was unable to locate some of TICHBORN's accountings. The undersigned then requested WUBRINY/11 to join him and TICHBORN. The undersigned had a partial list of TICHBORN's expenses previously submitted by WUBRINY/11. The undersigned enjoined TICHBORN and WUBRINY/11 to prepare a complete list of expenses for 1968. TICHBORN was asked to record the purpose of each expense. The undersigned emphasized in WUBRINY/11's presence that TICHBORN should ensure that no expenses chargeable to WUBRINY/1's private firm were charged to WUSALINE. Both TICHBORN and WUBRINY/1' were reminded that all expenses on the Venezuela project were chargeable to WUBRINY/1's private firm as well as one-half of the expenses on the Mexican Border project. TICHBORN said that he would get all of the accountings from WUBRINY/11's comptroller to determine which, if any, accountings were missing and, as requested, to note the purpose of the expenses. It was agreed to meet the following morning of September 13, 1968 on this matter.

4. On the morning of September 13, 1968, TICHBORN telephoned the undersigned to say that he was able from his records to supply the missing data. He also said that notations on the records obtained from the comptroller showed that he had, in fact, submitted the accountings that were missing. TICHBORN concluded from this that WUBRINY/1's private firm had lost the missing accountings. TICHBORN also said that a few of the charges on the partial list of expenses which the undersigned had given him to review should have been charged to WUBRINY/11s private firm. The undersigned then requested TICHBORN and WUBRINY/11 to meet with him at noon so that the undersigned could review the accountings and obtain certifications from TICHBORN and WUBRINY/11. Both agreed to the meeting. Subsequently, TICHBORN telephoned to say that he and WUBRINY/II were Subsequently, all set to come to the undersigned s hotel when the unwitting comptroller took all the financial statements to review them again. TICHBORN and WUBRINY/11 were in no position to retain the statements and thus could not meet as scheduled. Both TICHBORN and WUBRINV/11 agreed that the accountings were now in order. The undersigned again informed TICHBORN and WUBRINY/11 by phone that each must certify that the expenses were proper charges to WUSALINE. WUBRINY/11 was instructed to mail the list the undersigned as soon as possible.

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SECRET

- S. Certain other administrative matters were taken up with TICHBORN and WUBRINY/11 during the afternoon of 12 September 1968. The undersigned secured agreement from TICHBORN and WUBRINY/11 that TICHBORN's services on WUBRINY/1's Venezuela project were as great as any other officer who worked on it and that, therefore, WUSALINE should receive for TICHBORN's services on this project compensation at least equal to that given any officer in WUBRINY/1's private firm. The undersigned obtained from TICHBORN the two credit cards (American Express and Pan American air travel card) issued to him under WUSALINE sponsorship. The undersigned asked TICHBORN if he had charged any expenses under these cards since 31 August 1968. TICHBORN said that he had entertained a movie producer who visited him as an outgrowth of his trip to California to develop a movie adjunct to his cover. For this reason, TICHBORN opined that the Agency should pay for the expense. The undersigned said that TICHBORN was not authorized to incur any further expenses after 31 August 1968. TICHBORN then readily agreed to pay the expense.
- 6. There is a possibility that WH Division may want TICHBORN to take an operational TDY in Chile. TICHBORN was alerted to this possibility. He expressed interest in the assignment, but pointed out that he now has to get a job and that, consequently, his availability will depend upon his job situation.
- 7. TICHBORN was extremely friendly and cooperative and the settlement was amicably effected.

Gale W. Allen DO/CO/C

GWA/ekw

Orig - TICHBORN file 1 - C/DOCO, DC/DO, C/DO 1 - WUBRINY chrono

SECRET

9 September 1968

MEMORANDUM FOR: The Record

SUBJECT:

Project WUTACTIC - Funding

Through MUGALP

1. On Monday afternoon, the undersigned was requested by Mr. Gale Allen, DO/CO, to provide a mechanism for funcing \$3,311.00 to an Agent he was terminating (Edward G. TICHBORN. (P). Mr. Allen is traveling to New York on Thursday, 12 September 1968 and would like to pay the termination borus to TICHBORN at that time. Prior to our discussion, Mr. Allen had arranged for the funds to be paid by sterile check, However, Mr. Randall, DO/BF, suggested that he consult DO/CM for a funding mechanism in order to insure proper tax reporting by TICHBORN.

- 2. Mr. Allen explained to the undersigned that TICKSORN had been employed, until his termination, by one of the Project WUBRINY entities. Apparently, there is an unwitting Comptroller in the WUBRINY entity and there was no reasonable story that could be offered to explain the \$3,311.00 termination beaus. Therefore, it is necessary to use another entity that can provide a form 1099 for tax purposes.
- 3. Since NUCALP has sufficient funds in its bank account to manage a \$3,311.00 disbursement, it was decided to utilize this company. Mr. Allen was advised to stop the sterile check process and to have the \$3,311.00 voucher approved and forwarded to DO/CM for payment instructions. At that time, the undersigned will prepare a Request for Advance of Funds (NUTACTIC) in the amount of \$689.00 and Payment Instructions for \$4,000.00 (\$3,311.00 plus \$689.00). This procedure is being followed in order that WUGALP can show a slight profit as well as to prevent the exact same amount of money being received and disbursed.

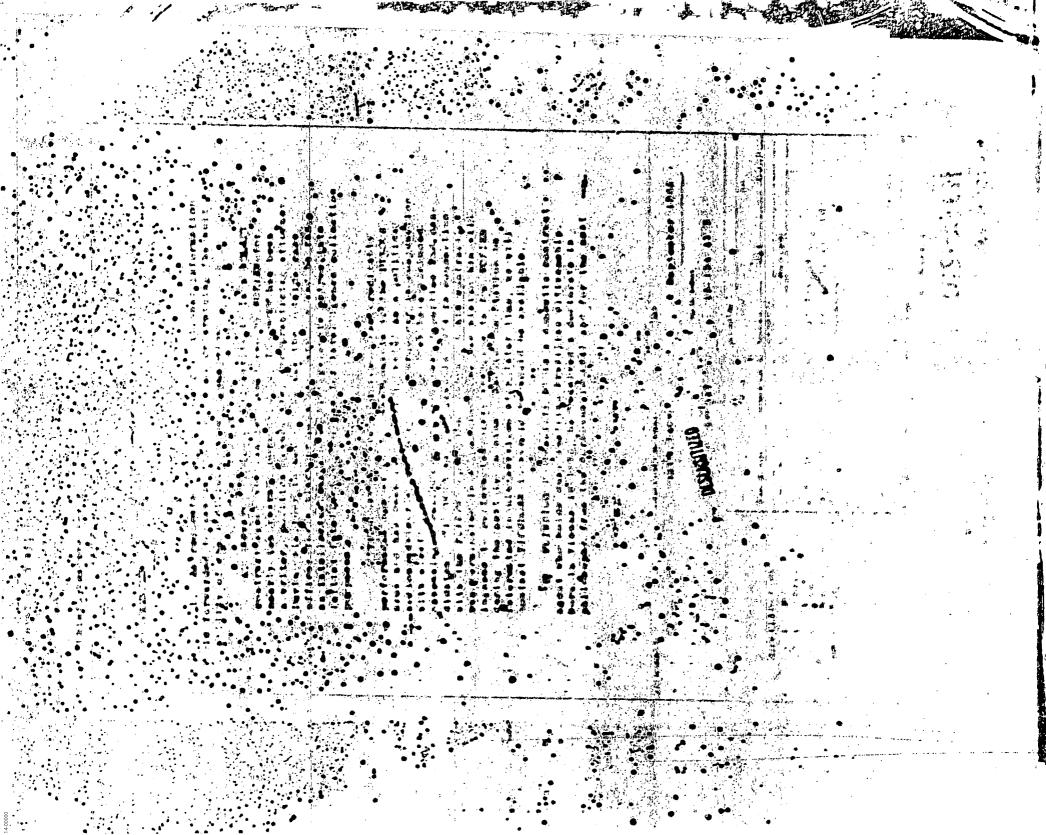
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4. GOODBEE was advised of the above and will have the funds ready for Mr. Allen on Thursday morning for his pick up. GOODBEE was also provided TICHEORN's address and Social Security Number for the preparation of the Form 1099.

Donald G. Lemieux DO/CH



dis yours his served as the Periu-based correspondent for several Branilies publications. He was respectived in 1958 and has successfully performed difficult eporational installation of the USER. WIRITON'S who projects himself as a last/wise correspondent, he the representative of Italian, Svine and Canadian publications, and in empresents in contact with property of U.N. supressuntatives. He is a summary to foreign excipations and in fluence in Spanish, Purluguese, German, French and English. WINDIGO/I is a reliable, productive intelligence agent who is stilled in electing information and in spottley and assuming important and a pottley and assuming important.

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Under Separate Cover Attachment To: EC:05-7409 8 September 1968

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12 August 1968

MEMORANDUM FOR: Chief, Contract Personnel Division

THROUGH

Assistant for Nea-Staff Personnel

SUBJECT

Edward G. TICHBORN (P) - Contract Agest

1. Subject has been given 10 days notice as provided in his contract, to the effect that his contract will be terminated 31 Argust 1968.

- 2. Subject was initially employed in 1959 and was transferred to DO Division in July of 1967 from the WH Division. In the course of discussing the termination of his services, subject stated that during his tempe with the Wil Division, be had been promised certain bososes wien termination of his Agency service. The WH Division has agreed to a termination payment of \$3,310.72 which represents two months salary of a per ammin salary of \$17,000 alms \$477.38 in settlement of his accounting which is nontarable.
- 3. In addition it is requested that the following statement be included in the amendment

You release and forever discharge the United States Government and any Agency, Department or Instrumentality thereof and its agents; officers, employees and representatives from any and all claims, demands and liabilities in any form or by any party whatenever throughout the World arising from services performed by you for the United States Government under sald contract.

4. Attached is signed Notice of Termination in duplicate.

(sical) T. S. Lenteren W. T. MONTGOMERY Crief, DO Sup ort Green

Attachment as stated

. 301 25 3203

Distribution: Orig & 1 - Addressee, 1-Asst for Non-Staff Pers., 1-DO/PERS 1-WH/BF, 3-DO/SG

DC/DO/SG:jm

1-DO/CO/Allen

Cowen to -/18 by Isail allon (DODS) on 18 July 63

MEMO TO : AG

PROM : LH COMMENTICH BORN

IN RE : Meetings with MT re Spain

I had several long conversations with MT reparding various aspects of potential assignment in Spain:

- a) long confab over two drinks after our joint session Wednesday afternoon;
- b) shorter talk on plane ride to New York:
- c) extended conversation on Thursday evening, when we had dinner with our respective spouses 6:30 PM to 2:00 AM.

Our many hours together (with and without our wives) produced two principal conclusions:

- 1. Reinforced my wife's objections to moving to Spain, also convincing me that it would be prejudicial for my children.
- 2. Convinced me that, even if there were no family objections to moving, it would be unwise to establish permanent residence in Spain because of the security risks involved therein. Both MT and I feel that several in-and-out trips would accomplish our purposes without running the risk of appearing implausible in that traditionally-suspicious country.

### A. Family objections to moving:

- 1. Health hazards My wife's fears about hepatitis and other diseases (originally aroused by Mike's casual reference to same) were same to reinforced by MT and wife's pointed cautions about food and water.
- 2. Negative effect on my children When my wife explained Greg's school difficulties since moving from Mexico (he failed three subjects last semester and is attending summer school), both MT and wife flatly said that it would be risky and perhaps permanently-damaging to move him once again. Mrs. T. who is a professional guidance counselor for children, fully agreed with the child psychologist who has advised us against moving Greg out of the United States at this time. Having fallen behind in his reading skills while in Mexico (i.e., in relation to U.S. standards), has now suffering certain psychological setbacks that are related to his scholastic difficulties.

### B. Securit risks of projected cover:

Even if there were no family objections to our moving to Spain, my conversations with MT have convinced me that our present "cover arrangements" will not support permanent residence in Spain.

As I had previously surmised. MT says that Spain is an inordinately suspicious country - that almost everyone suspects all foreigners of some ties with foreign banks. He himself was frequently told to his face that he was a bank employee, and he told us that at our two meetings last Tuesday and Wednesday. He says that government officials and the kind of higher-up business tycooms we're shooting for the saw our list) are almost pathological in their suspicions.

man to have access to those people, and no rich man would move to Spain with his family unless he had already established the kind of business activity that would pay him enough to warrant such a move.

Mere prospecting for business opportunities might draw such a man for short look-around visits, but he would look pretty foolish moving his whole family just to prospect.

Those sharp-nosed Spanish industrialists would smell you out within a few months.

perhaps a few weeks.

AT agrees with all of us that the movie cover offers, the best and least-expensive chance for penetration, but here again he argues against establishing permanent

residence

"My father and brother (president of Associated Distributors of Spanish-Speaking Films) have been in motion pictures all their lives, and I know from my peripheral exposure to the business that no producer would establish permanent residence unless he's actually filming a big picture. Until he actually starts shooting. the producer filts in and out of the country. rushing back to Hollywood or New York to work on other picture deals. Movio people are expected to be jet-setty; they don't travel with their goddamned families, certainly not kids. As a "bachelor" producer with a temporary suite at the Hilton or Ritz, where you could invite Mr. Tycoon to mingle with starlets and models, you could be quite plausible as a puy who's still looking for the right picture deal to jell (perhaps for a couple of years).....

In view of our previous inactive relationship with our Iberian associate (and Mike's continued skepticism). I frankly agree with MT's reservations about establishing permanent residence while in the "prospecting stage." The over-all prospects and utility of PACI unulimparen (also TCA) could be compromised by an implausible cover at any stage.

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2 8 JUN 1968

MEMORANDUM FOR: Chief DODS ATTENTION James Wright SUBJECT LETTER ADDRESS # 306 512 With reference to your werbal request of 14 June 1968 the following action was taken concerning facility Post Office Box 432, Church Street Station, New York City, New York Cancelled Added as co-audressee Enrico Cortez Deleted as coaddressee 2. Any inquiries concerning the above action should be directed to the Special Facilities Desk of this Office, Room GE 73, Headquarters; extension 6851. Deputy Director of Security(108)

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Tichborn Green hist requested # 188405 on 26/June 1885

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REF: DIRECTOR 09712

- I. FAZZARE HAD ORIGINALLY EXPECTED BRING FAMILY MADRID, WITH TENT TIVE IDEA RENEWING CONTRACT AT END OF YEAR. DUE FAMILY COMPLICATIONS (BUSINESS AFFAIRS OF HIS AGED FATHER-IN-LAW, HEALTH HIS AGED MOTHER AND AUNT), HOWEVER, HIS WIFE FOUND IT IMPOSSIBLE LEAVE HOME CITY. HE HAS THEREFORE NOT SEEN WIFE FOR A YEAR, FOR REASONS OF WOFTEM CONVENIENCE AND NOT HIS OWN. HE HAS PROMISED WIFE THEY WILL HAVE UNBROKEN TWO WEEKS VACATION NEW YORK FROM MOMENT HIS PLANE LANDS. SHE HAS THEREFORE MADE ENGAGEMENTS FOR BOTH WITH FAMILY FRIENDS IN NEW YORK AND CONNECTIOUT AND EXPECTS FAZZARE RETURN HOME WITH HER THEREAFTER.
- 2. MORE IMPORTANT, HIS COVER OFFERS NO PLAUSIBLE REASON
  HE COULD GIVE THE FRIENDS WITH WHOM HIS WIFE HAS MADE ENGAGEMENTS, IF HE SHOULD SUDDENTLY BREAK FIRM PLANS AND GO TO
  WASHINGTON FOR THREE DAYS.
- 3. FAZZARE CAN MAKE NO SOLID PLANS WITH WOFIRM UNTIL HE HAS TALKED SERIOUSLY WITH WIFE AND TWO SONS AND CONSULTED HIS

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EMPLOYER IN HOME CITY. UNTIL HE HAS OPPORTUNITY HOLD THESE DISCUSSIONS HE WOULD THEREFORE BE UNABLE CONDUCT ANY MEANINGFUL OPERATIONAL DISCUSSIONS AT HOS. THEREFORE ISSUES RAISED COMM-11012 COULD NOT BE RESOLVED UNTIL FAZZARE DISCUSSES FUTURE WITH FAMILY AND EMPLOYER.

- Q. STATION CONSIDERS FAZZARE USE OF MUCH IMPORTANCE IN COMING YEARS. JICHBORN WILL BE ABLE REPLACE HIM IN SOME AREAS AND PICK UP SOME OF HIS CONTACTS BUT FACT REMAINS FAZZARE HAS UNIQUE ACCESS CERTAIN TARGETS. STATION EXPECTS TICHBORN TO BECOME VALUABLE COMPLEMENT TO FAZZARE OPERATION AND OPEN GROUND FAZZARE CANNOT, BUT HE WILL NOT BE A SUBSTITUTE. THIS SHOULD BE BORN IN MIND WHEN TICHBORN AND FAZZARE MEET.
- 5. ON REF PARA 3, STATION HAS NO COPY FAZZARE CONTRACT. IF
  TERMINATION STATEMENT NEEDED IN SOME OTHER FORM THAN OFFICIAL
  REPORT OF DECISION TO TERMINATE AS IN OSMA 23801 OF 30 APRIL 1968.
  PLEASE ADVISE AS TO FORM AND PREASING.
- 6. REQUEST APPROVAL TRAVEL AS IN REF PARA I BUT REPLACING TOY STOPOVER WASHINGTON WITH ROUND TRIP CALIFORNIA WASHIEGTON ON TOY IN AUGUST.

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MEMORANDUM FOR: RECORD

SUBJECT : Project WUBRINY - Edward G. TICHBORN (P)

1. At the request of Chief, DO/COG, the WOFIRM medical staff arranged for TICHBORN to be examined by a specialist in back disorders to check the nature of TICHBORN's back problem. TICHBORN had earlier injured his back when a bench on which he was sitting in the laundry room of his apartment collapsed. Since his injury, TICHBORN has, of course, been under the care of a doctor in New York. A back brace and physical therapy exercises have led to considerable improvement. However, in view of plans for TICHBORN's PCS assignment to Spain, a check by an independent specialist was deemed advisable.

2. TICHBORN's appointment was with Dr. Henry L. Feffer, 2520 L St. N.W., Washington, D.C. at 1115 hours on 19 June 1968. TICHBORN used the alias of Enrique Cortez with a New York post-office address supplied by the Office of Security, to wit:

P. O. Box 432 Church Street Station New York, N. Y. 10008

He paid the bill of \$38.50 upon leaving. The receptionist asked the name of TICHBORN's doctor and where the report should be sent. TICHBORN gave a fictitious name and address of a doctor in New York and said that Dr. Feffer knew where to send the report. (The report will be sent to Dr. Borscherding of the WOFIRM Medical Staff who will call C/DO/COG.)

3. At a luncheon meeting at Fort Myer after the examination, TICHBORN informed Chief, DO/COC and the undersigned that Dr. Feffer had been more positive than TICHBORN's dector in New York that TICHBORN does not have a ruptured disc. Dr. Feffer recommended physical therapy

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exercises varying somewhat from those prescribed by TIGHBORN's New York doctor. TIGHBORN said that his back pains him toward the end of the day. Dr. Feffer opined that this condition should be cleared up within three months.

- 4. TICHEORN appeared to be in excellent spirits at the luncheon. He was very enthusiastic about movie deals as a substantial part of his cover arrangements. He obviously is at home in this field and believes it will give excellent access to operation targets in Spain. TICHBORN has contacts in the U. S. movie industry, one of whom is a friend interested in making a movie in Spain. TICHBORN plans to meet this friend and other contacts in Los Angeles the first week of July.
- 5. At the request of EUR/IB/Spain, the undersigned asked TIGHBORN to be available in Washington, D. C. during the period 8-10 July 1968 to meet the contract agent whom TICHBORN will be replacing in Spain. TICHBORN agreed to do so and also to stay loose later in July for conversation with the Deputy Chief of Station, Madrid.
- 6. The undersigned informed TICHBORN that from the cover point of view, it would be desirable for TICHBORN, enroute to Spain, to view the operation of WUBRINY/E in Greece. While there, we would like TICHBORN to assess a Greek whom WUBRINY/I considers to have good operational potential.
- 7. TICHBORN said that he has not received a reply from the IRS to his request for a copy of his 1906 income tax return (requested by C/DO/Pers). TICHBORN said that he is, therefore, writing another letter.

Gale W. Allen-

CC: TICHBORN file WUBRINY/Ops chrono

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14 June 1968

MENORABDUN FOR: Chief, ED/3/OSD

SUBJECT : Zarico CORTEZ (A)

1. As discussed with Mr. Gilbert of your office on 14 June 1968, it is requested that this above named Subject be added to:

P. 0. Box 132 Church Street Station Box York, Sew York 10008

2. The individual involved is a covert esset of this Division who will possibly need the address to give to an uncleared medical specialist in the D.C. area when Subject undergoes treatment on 19 June 1968. Should be not have to provide the address, you will be advised to terminate further interest. If he has to give it, we will want daily service through August 1963 with any sail received forwarded to the undersigned.

James F. Wright Chief, DO/Security

cc: Mr. Gale Allen

201-253203

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MEMORANDUM FOR: Chief, EUR/IB/Spain

SUBJECT : Project WUBRINY - Edward G. TICHBORN (P)

1. Forwarded herewith is the revised proposal from WUBRINY/1 to Edward G. TICHBORN (P) covering the latter's assignment to Spain. It differs from the original in that the journalistic feature is dropped in favor of strictly commercial endeavors. Added is the possibility of developing a movie deal for submission to investors.

- 2. TICHBORN had two meetings with QUSALT/1, both of which went well from the cover point of view. The first meeting involved TICHBORN and QUSALT/1, while TICHBORN brought his wife for the second in which QUSALT/1 was wined and dined. TICHBORN said that QUSALT/1 is all in favor of TICHBORN's proposed assignment. However, in view of past WUSALINE/Iberia inactivity, QUSALT/1 has an attitude of "I will believe it when I see it." QUSALT/1 was particularly intrigued with the possibility of a movie deal and said that Spain is by far the cheapest place to make movies.
- 3. The one disquieting feature of the meetings with QUSALT/1 concerned TICHBORN's wife. She took the occasion to query QUSALT/1 on all aspects of living in Spain. All went well until the subject of health came up. QUSALT/1 commented that everyone should expect to get hepatitis and said that he had a severe case. This comment shook TICHBORN's wife whose best friend in Mexico caught hepatitis and whose children subsequently got it.
- 4. The undersigned specifically asked TICHBORN if his wife's concern with hepatitis posed the possibility of a refusal to accompany him. TICHBORN said that he thought not, but that he was going to drop the matter for a week. The undersigned stressed to TICHBORN that the Agency views his assignment as very important as

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evidenced by the favorable terms offered him. We have done considerable staff work on his assignment and don't done considerable staff work on his assignment and don't have another suitable candidate immediately available. Should TICHBORN not be able to go to Spain, it would be a severe blow. TICHBORN said that he appreciates our position and did not see any reason to worry. The undersigned said that we are preparing a contract for TICHBORN and would like to make it for at least three years. TICHBORN agreed, saying that he too prefers a long-term contract. contract.

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REF: OSMU-11812

- 1. BELIEVE TICHBORN IS LOGICAL CHOICE TO MEET AND DEVELOP SELECTED INDIVIDUALS NOW UNDER CULTIVATION BY FAZZARE. BOTH TICHBORN AND FAZZARE ARE INTERESTED IN PROBLEMS OF LATIN AMERICANS LIVING IN AMERICA. BOTH ALSO INTERESTED AND KNOWLEDGEABLE SPANISH LITERATURE.
- 2. SUGGEST WE CONTRIVE METING THIS STATER OF FAZZARE AND TICHBORN IN NEW YORK OR CALIFORNIA FOR PURPOSE (A) EXCHANGING IDEAS RE OPERATIONAL POSSIBILITIES SPAIN AND (B) ARRANGING HOW TICHBORN CAN PICK UP SELECTED FAZZARE CONTACTS WITHOUT IMPEDING FAZZARE'S FUTURE USEFULNESS TO WOFIRM IN SPAIN.
  - 3. ADVISE IF CAN BEGIN PLAN TOWARD SUCH ASSTING.

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3 June 1968

MEMORANDUM FOR: CI/OA

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C/D0/C0

SUBJECT:

Edward G. TICHBORN (P), 201-253203

Amendment of OA

1. Buropean Division, with the cooperation of Domestic Operations Division, plans to assign Edward G. TICHBORN to Madrid, Spain under deep cover on a PCS basis in late summer of 1968.

- 2. Since October 1966, TICHRODY.

  DO Division, working to the As a legal continuous and carry July proprietary VUSALINE in New 1 TICHBORN TOY to Madrid to the Association of the State of the Spanish affiliate, WUSALINE/Iberia. The results of this trip indicated that such access did exist and could be exploited by the assignment of a qualified officer as the WUSALINE representative in WUS LINE/Iberia. This assignment was offered to TICHBORN in the summer of 1967 but he was unable to accept it for personal reasons at that time.

  TICHBORN is now available for the assignment and we hope to place him in Madrid by September 1968.
- 3. TICHBORN's new assignment will involve the following operational duties:
  - a. To identify, cultivate, and acquire intelligence from those individuals and groups within Spain who new play, and can be expected to play in the post-Franco period, a significant role in determining Spanish domestic and foreign policy.
  - b. To spot and assess individuals within the above group for possible recruitment by other Station assets.

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- 4. It is not anticipated that TICHBORN himself will attempt recruitments nor that he will be required to break his cover. Contact with the Madrid Station will be maintained under secure conditions at all times.
- 5. Upon his assignment to Spain, TICHBORN will fall under the operational and administrative control of Europe Division. Do Division will provide cover support. He will be supported under Project QUELOCK.
  - no above assignment.

William Sorrels

Coordinated:

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-\_ C/BO/CO

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MEMORANDUM FOR: RECORD

SUBJECT: Project WUBRINY - Edward G. TICHBORN (P)

- 1. The undersigned met with TICHBORN at 1630 hours on 19 May 1968 at the undersigned's room in the Shorcham Hotel, 33 West 57th Street, New York City. TICHBORN was still suffering from an injured disc and either stood or lay down on the bed during the course of the meeting. He said that he had been fitted for a back harness which he would get the following day. If his back did not improve with the harness, going into traction would be necessary. TICHBORN said that his back injury occurred when a bench on which he was sitting in the laundry room of his apartment collapsed. He said that he is meeting with a representative of the insurance company with which his apartment owner is insured to seek compensation. He had previously asked for and was mailed a list of benefits under his Array hospitalization policy. TICHBORN can sit down, but the sitting, it is very painful for him to get up.
- 2. Per agreement with Chief, EUR/I/Spain, the undersigned offered TICHBORN a fee of \$25,000 out of which TICHBORN will have to pay his own brusing and educational expenses. Inasmuch as the normal housing allowance for Spain is \$3,680.00 a year and the educational allowance for two children \$1,120.00 or higher, the offer to TICHBORN amounts to a \$20,000 base salary. TICHBORN was informed that additional benefits outside his basic ree would include:
  - a. Round-trip transportation less than first-class for him and his family to Spain and return to New York.
  - b Cost of shipping and storage of household effects.
  - c. Temporary lodging allowance of \$9 per day per adult and children over 11 up to 90 days with an additional \$5 per day per child if the lodging has no kitchen facilities (TICHBORN has two children, a boy age 13 and a girl age 11).

SECRET

- d. Transmirtation allowance of \$50 per month,
- e. On Milonal expenses
- TICHEMINA Servatisfied with his basic fee, commenting that is the better than Mexico. He then added that maney do not mean as much to him as it did, because he agent is that TICHBORN's book will be a good sell of and arm a lot of money. TICHBORN opined that the portry logging and transportation allowances are applicable to staff coployees and that they live been found adequate.
- 3. The undersigned noted that TICHBORN, by virtue of his association with WUSALINE and WUSALIFY and his 1967 trip to Spain, is in an excellent cover position for this assignment. He has also had the opportunity to meet the Agency representative in Madrie Vith whom he will be dealing. The undersigned as TICHBORN a copy of WUBRINY/I's letter outlining its DURN'S cover assignment (unamended copy attached). The undersigned noted that the senior officer of the tirm participating with WUSALINE in WUSALINE/Iberia in late 1966 had suggested that a developer of new business be obtained. This overture was followed by TICHBORN's exploratory trip in June 1967. Subsequently, a WUSALIFY company for which TICHBORN is a legal consultant, followed up on TICHBORN's trip by sending a geologist to assess reveral abandoned silver properties. In this way, the stage should be well set for TICHBORN as outlined in the cover letter prepared by WUBRINY/I.
- 4. At 1800 hours, WUBRINY/1 and WUBRINY/11 joined the meeting to discuss cover arrangements. The undersigned emphasized that the arrangement would not only have to be plausible, but, in due course, there would have to be commercial results. TICHBORN was also emphatic on this point. He suggested that the cover letter also include the possibility of putting together a movie deal. TICHBORN said that he is thoroughly at home in the movie field and finds it a good access to targets of operational interest. WUBRINY/1 said eagerly upon TICHBORN's suggestion, stating that he had always wanted to finance a movie deal. WUBRINY/1 said that he

would amend the cover letter to include this possibility. Both the undersigned and WUBRINY/1 stressed the importance of TICHBORN's obtaining U. S. clients to represent in Spain. Some further training for TICHBORN was recommended by WUBRINY/1, including visits to certain WUSALINE affiliates. The undersigned concurred, stating that a visit to WUSALINE's affiliate in Greece would be particularly useful because TICHBORN might also do an assessment there on a Greek associated with WUSALINE's affiliate.

- 5. WUBRINY/1 said that QUSALT/1 is coming to the U.S. the third or fourth week in May 1968. It was agreed that WUBRINY/1 and TICHBORN would gear up to get QUSALT/1's endorsement of TICHBORN developing business for WUSALINE/IDETIA.
- 6. Both TICHBORN and the undersigned informed WUBRINY/1 that employment terms have been agreed upon and opined that these terms might be more liberal than WUBRINY/1 would privately extend. The undersigned said that the Agency would embody TICHBORN's employment terms in a contract from which commercial terms could be drawn. The undersigned added that all of the funding of TICHBORN would not necessarily have to be accomplished through WUBRINY/1.
- 7. TICHBORN owes the Agency \$199.99 on an old loan. TICHBORN promised faithfully to send the undersigned a check in this amount prior to 3! may 1968.
- 8. The Covert Tax Unit desires a certified copy of TICHBORN's income tax filling for 1966. TICHBORN said that he had been unable to locate one and had asked the IRS for a copy.
- 9. TICHBORN's wife is concerned about schools in Spain. The undersigned gave lichBORN information on schools in Spain as obtained from EUR/I/Spain and from a Triend who spent three years in Spain.
- 10. TICHBORN said that he would like to go alone to.
  Spain in August so to be able to make arrangements
  in advance for his tamily.

rom WUERINY/1

IB/S/υ1ck

ZZDD CORPORATION

STO PAPA AVENUE NEW YORK, N. Y. LOCKE

Public istant Capula istantaugt acomosis



May 15, 1968

Henry P. Lopez, Esq. . 5900 Arkington Avenua New York, N.Y.

Duar Henry,

I have carefully considered your most interesting idea of activating our relationship in Wadrid.

Your operations with us here have been entirely satisfactory from our standpoint; and indeed, the volume of client
business that you have been able to develop exceeded our expectations. On the other hand you say that some of these clients
will follow you to Spain, and it would appear that the market in
Spain for consulting sacvices is nomewhat less competitive than
is the case here, so the eventual prospects could be good.

As you may know, our operation in Ashans, which has worked out extremely well (although it involved a lot of hard, work and trouble) came about in just the same vays after a year of so in the office here George Economekis one way suggested that a might be able to start a similar operation in Athens, to which we eventually agreed; it has all grown from there, and his then a post satisfactory business.

In considering your idea. I have thought of two catagarres into which your work adequate distant things which can be done through the medium of CAP is true, which containly needs liding up, and things which such as done separately from it.

# 1. Winter Common Tear Sports.

formed the joint venture with BN18 5.A., ist controlled the joint venture with BN18 5.A., ist controlled the joint venture with BN18 5.A., ist controlled the joint of the understanding was that so is a control brospection on their behalf of the sold of the s

- To date we wave not found it possible to carry out

this prospection owing to budgetary limitations and a lack of spare time. Also, the other ICAP offices abroach are been too busy with their own affairs to think too much about getting musiness for each other.

As you may know, part of the original idea was that George Train would carry out this representative function with the american business community, but in the ewent, he developed a class relation with a Spanish bank, and devoted most of his available time to their concerns.

pesterday I received a letter from them which raines the issue of winding up the arrangement.

The first activity, therefore, which feel you could most activity carry out on our behalf in Spain would be that of Seeking new husiness for ICAP Daria. After an initial finiliarization with the work of the office, I would suggest that you might call on the U.S. firms operating in Madrid and offer the services of ICAP Iberia. You can get a list of such firms through the Department of Commerce. There is also an American Club in Madrid (of which George Train was a foundar) whose members would certainly be appropriate for such prospection.

After you have prospected the American business community, you could yo on to the European firms operating in Spain, in the same way.

I doubt if ICAP Theria has the time for such extensive prospection, so your work here would be valuable to them, I would think.

Another related area in which your services could be of help would be in helping in client relationships with U.S. clients that have begun working with ICAP Iberia or B.NIF of are on the point of doing so.

To the extent that your existing Latin American or U.S. clients would need your services in Spain, you would naturally want to have prine responsibility for their affairs yourself. You would want to determine which of their needs could best be served by IC.P. Idexia, using BANIF S.A. and other possible sources of sipport, and which you should handle separately or through New York.

As you know, ICAR Corporation and BANIF own approximately equal shares of ICAR Iberia. ICAR Iberia, in turn, gives first refusal on all consulting work to BANIF, but receives what amounts to a 30% override on such work. In other words, our indirect interest in consulting work which we get for BANIF through ICAR Iberia is 15%, which comes off the top.

We would be pleased to allocate to you a share in our interest in any such work brought in through your efforts (and recognized for fee purposes by ICAP Iberia and BANIF) as follows: 7% (i.e., half of our indirect interest) of all fees during the first year after the actual commencement of billings for each client; 5% during the second year; and 24% of all subsequent business.

Another sector where you could work directly with ICAP Iberia is related to the foregoing, and is simply U.S. law. To the extent that you could provide an in-house U.S. legal capability for them, particularly with respect to U.S. corporate practice and tax matters, I am sure this would be helpful.

Finally, correspondence is essential to international business. We do not hear from our Spanish friends as
we do from George Economakis or Giovanni Manes. The result is
that we do not know what is going on in Spain, and do not have
them on our minds. I am sure that if you were there you would
keep us informed of opportunities, and as a result we could do
a more effective job for them. In addition, you could act as
the point of liaison between ICAP Iberia and the other ICAP afFiliates.

(This would of course involve your knowing the strengths and weaknesses of the other ICAPs, so as a first order of business I would request that you spend two or three weeks in ICAP Hellas, ICAP Italia and on a general prospection in France, Germany, and Banelux.)

### 2. Ectivities outside of ICAP Iberia.

By far the most important of these is generating a placement, capability for investment opportunities developed by ICAP Iberia. I do not think we expected when we started ICAP Reflas that the most important figure in this company would be one who was not even on the masthead at that time, namely Tony. Lykiardopulo. The really profitable side of our business is, as you know, the entrepreneurial one, not the professional one.

It is fine to have good ideas and to carry out thorough feasibility studies, but if you do not have a client who will go into these plans, they will not do you much good. Until Tony came along, ICAP Hellas did four or five studies a year for their own account, which they did not consummate. Now they seem to be in about the same position we are, which is that before we proceed with the full study we have sold the deal, and the study is mostly by way of documentation and background. Most investors come in on our say-so on the telephone, not in response to any documents. Tony has this power, and the others in ICAP Hellas, for some reason, generally do not. If you personally could carefully study every aspect of deals that BANIF might work up, and then present them to individuals whom we might suggest, there is a fair chance that we can do a real job of merchandising, which we can never do on writeups.

The second capability you might be able to develop for us outside the ICAP Iboria channels is related to the foregoing, namely to generate securities business for this office, just as Tony Lykiardopulo does. Our Special Account has the best performance record of any readily available investment medium that a foreigner is likely to see, and it has been cetting better as time has gone on. It makes an excellent illustration of our capabilities in the investment management line. You would not be required to actually place our services with individual investors whom you might neet, but if you could identify them, and determine their needs in a preliminary way, on one of my periodic trips I could discuss our operation with them, and in the course of time there is little doubt that we would develop a slowly growing clientele. In addition, Tony Lykiardopulo can come to Madrid from time to time and maintain contact. Alternatively, you might eventually discover a customer's man in a brokerage house who would like to join us in the rather more elegant world of investment counsel, and we could make an arrangement directly with him.

You have spoken from time to time of your desire to increase the proportionate amount of time which you spend on creative writing and your interest in collaborating on a book on the "Establishment" in Spain, which in fact I agree with you is a fascinating subject that I have hever seen well written up. Certainly, there is no case I know of where a quite tightly-knit aristocracy (or oligarchy) really runs things the way it does there. Anyway, making contact with some of the figures in that group could certainly tie in nicely with the various activities mentioned above.

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186 a New York -- the ar ll, it sids up, in my opinion, to a work-I would say, perhaps even more upside arrangements under which we are operating

I am happy to sell go ahead with sels standing at your co consultation with our directors, therefore, ill you that we are willing, in principle, to significate a detailed under-conveniess.

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MEDIORALDIST FOR: Chief, DO

VIA : Chief, Do/CO

ECUTION : Edward C. Tichborn (P)

1. The understand on 23 key 1907 reviewed in MR Division Tichhorn's 201 fife (b follows) and related operational files. Particular attention was given in this review to Tichhorn's security.

- O. The files reflect that Tichborn is very eccurity conscienc. There is no evidence that Tichborn was ever suspected or being a WOFWOT operative.
- 3. Tichborn precised law in California and was active in state and national politics. He was recruited as a political gavisor on a part-time basis in 1950 by the CA Staff. In 1952, he was taken an full-time under contract by MH Division and assigned to Manifestine and assigned to Manifestine and assigned to Manifestine and assigned the Manifestine in Manifestine and assigned to Manifestine City he published a magnified Dialogo adams of left-wing intellectuals. The CI/OA staff review in 1955 stated that Manifestines dever they was completely accention by his friends and associates. The SCI/IRI of Tichborn in 1955 revealed that he had involved only his wife of his association with MOPACT.
- 4. The files reflect that Tichborn is very pensitive chout security. To belied at working with a WOTACT officer in Mexico City, because a grand told Tichborn that the WOMACT officer not only was WOMACT but had openly admitted at to the friend. A proposed this to Dollvia was thereof because Tichborn felt there was no sultable cover.
- 5. Fichborn has traveled ersensively in Latin Accide on training and election assignments. Three countries in which he world are Chile, Dentain Accubite only Branis Rico. Chithese assignments Bickborn usualhis legal, publishing, and house cover. It is understablished he has used a late work with disquires, although this was not noted in the dutch review of the files. He can, of course, be debriefed in detail on this assect.

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6. The files they this Tichborn's magazine, Dichego was funded through Vichborn by various individuals through arreadys-Countration funding Tichborn could reciall only end in terre of Countries Funding, some (2-2,710 given Dialoges Editor Sugar Wirms by the Futiriled Foundation. There is also a reference in the files that one, Louis Marcier, was informed that WDASID also supported Dialogos.

- 7. The files reflect very severable on Tichbern's performance two remerts by the Leaden Station and one from CGS/Sento Domingo are most compendatory. On the mostine side; edministrative details core him.
- 3. The understand has schilmed with Chief, Wil CA that if DO will take over Ticksom's contract, will will pay Tichborn's salary and empenses for the first quarter of Fi 1950. Chief, Wil/CA is smatting DO's decision.
- 9. The undersigned is very Savorably impressed by Tichborn. By 1 October, it is believed that Tichborn will be sufficiently well-trained in compraint and investment banking matters to do legal-business consulting on a 100 basis for MUSALIM. He should be able, depending on the runger of operational requirements, to carn a rept, it not all, of his callery. On this backs, it is recommended that No ecoure edministration of Tichborn effective 1 and 1966, with the understanding that Wil Division will derroy Sachborn's calary and expenses during the first quarter of FY 1950.

Gran. Allen

cc: Bring/ Support

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Chief of Station, Nauris

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Chief. Europe Pivision

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MY POINT

Operational/Edvard G. Ticheoni

Seference: OSEA-23350, 11 January 1968

Action: Your comments are requested.

- 1. We regret our delay in responding to Enference and preceeding correspondence on this case. We will attempt below to answer the questions posed and comment where pertinent, keyed to paragraph 2 of Reference.
- a. WUSALING Iberia can, in principle, be used as an information collection sechacism. The type of requirements to be levied via WUSALINE would have to be commissent with that organization's past and present dealings with MUSALINE Iberia, i.e. commercially logical and feasible. Operating on this accomption, we believe that both general and specific requests for information could be levied and could over a vice range of economic and commercial topics. We solicit your ideas on such requirements.
- b. This subject was investigated with TICHORN during a visit he made to Bendquarters during the week of 29 January 1968. There seems to be little doubt that TICHORN could obtain the accessary interviews, write an article, and have it published in a publication such as Life International. In considering this proposition, however, we wonder just what a trip would accespish. We foresee that TICHORN would obtain biographic and limited assessment data on cortain high-level economic figures. Es might also obtain come positive intelligence information by elicitation. But, given TICHORN's background and talents, the most important gain, especially should a favorable article subsequently appear in print, would be in his catablishment of viable personal contact with those persons interviewed. Therein lies the problem, that of transferring the relationship established by TICHORN to someone else is the Station. We feel that you will agree that this is a difficult thing to do. In short, will the benefit to us from a short (possibly two/three weeks) forms by TICHORN be worth the

Attachments: USC  1. TICHEORN notes  2. Identities  Distribution:  3 - COS, Madrid Wal			(continued)
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accossary invostment in time, money and effort. Included in this latter would be Chick/tolines appreval. Such appreval always requires solid operational justification mad such appreval always required solid operational justification mad such active probable publication ospecially necessary in this case, due to the probable publication outlet involved, Liro international. Te are inclined to think that such a trip would not be sorth it, unions, and that he possibility each below in partnersh 2, Tichholly word chank that shall actions at the protocol of a pear or more.

FTB COASE. fully selected and could be etecred to litteday without endangering consider asing Mandal in this way provided the terrors reserve epecifically identified cith reality B and, when required, an on the trip to spain, with tuballing. We would be partectly willing to as a businesa consultant end atterney under identity A. He is to protect richbonn's now colld cover. Tichnead currently is covered Erst cover considerations will have to be carefully handled in order of the latter category of terrocas, those carefully handled in order of the latter category of terrocas, those carefully handled in order Gevelon access. He feel that to give him a proad acalgment of reporting on any and all Epanterds he neets would be cell-defeating. sectivities to when presumerly, Fichiola could be able to logically a spotting report on Spanierds in his bose city engaged in commercial exercise initially, would be to give Ticinosii the their of accepting cardidates in mind, we believe the most profit to be tad from this eadaseador to Vanhington.) Unices the Statton has some epecitte (TICEERN's temediate reaction was to suggest to seed the Spanish centracts but would be willing to do so, on a celected basis. determined that Tiches has not yot been active in taking new Station who might be atteared to bin. In the former category, we ass in esseeing and developing visiting spaces contacts of the subject of his contacts with Spaniards in his hose city and of his Also discussed with TICHEGRA Guring Lis recent visit was the

d. In answer to preserve of the Ecteraco, we are forestelng under separage cover copies of the following Tichesh satisfied to be separage cover copies of the fact and the find the teleston the saddenters after the time sellowing that we sent to you at the time, sithough that we our intention. In any event, they appear to constitute additional detail to verbal reports provided to the Etation by Tichesh entite he was there lest year.

2. As the Eintlon notes, the question of a PCS antigrams to main for TIGESORS was chelved last year due to a variety of reasons, both for TIGESORS was chelved last year due to a variety of reasons, both personal and professional, necent discussions with FOPLAY, towever, indicate that such as necessariant should not be ruled out.

It is possible that ILEE Jad would be available for PCS analyzable to Spain in 1999, anciming that the cover arising soles and present and this fact and sear in WUSALINE Indexid and indicated and such as WUSALINES and the sear and extension of his past and sear and extension of his past and sear in WUSALINES in vice of the such extension of his past and sear series and in vice of the such as well and the sear and the search of the such on the search of the search

3. Developments cited in paragraphs 3s and 3d of the Reference as both appear to constitute potential account of value.

4. The case of QUEALTAl is, as ever, a thorny one. Se will common to by separate dispatch.

5. To sum up, Headquarters is also impressed with TICHEORN's potential as indicated by his mil-tombrief visit to Spain last year.

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Page 3 DISPATCH

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OSMV-10890

Judging from his performance there it appears that be would be a valuable addition to the Station effort against the unitaterial target, if he were to be assigned to Spain. His utility here, or on a brief TDY assignment from here is, we feel, far less and can only be taken advantage of by a realistic selection of any tasks we may ask him to perform. There is little doubt that he can meet Spaniards of interest, the problem lies in how to follow up at long range, of how to transfer a relationship established by TICHDORN to someone else who could take operational advantage of it. Otherwise, we will end up with a long list of names and little else. On this basic point, a summation of the specific items dealt with above, we would welcome an exchange of views with the Station.

HOVARD G. DOBBS

SECRET

UNDER SERARATE COVER ATTACHMENT #2 to OSMW-10890

Identity A: Train, Cabot & Associates, Inc.

Identity B: Silver Resources Corporation, a company organized by Train, Cabot & Associates.

Tichlow 201

2 February 1968

#### MEMORANDUM FOR THE RECORD

SUBJECT: Land Development Project - Valencia, Venezuela

- 1. Contract Agent Edward G. TICHBORN (P) under Project WUBRINY has a major role in subject project which is being developed by a consortium of private and Venezuelan businessmen who have retained TICHBORN's services. The two principal Venezuelans involved financially in this project are Luis Ramon Bigott and Pablo Henning. Through these individuals, either socially or on a professional basis, TICHBORN has access to:
  - a. Eugenio Mendoza businessman
  - Pedro Tinoco lawyer and advisor to IBEC and David Rockefeller.
  - c. Luis Ignacio Mendoza lawyer
  - d. José Cordido Freytes lawyer and partner of ex-foreign minister Arismendi.
  - e. Diego Cisneros owner of largest television station; has Pepsi Cola franchise for Venezuela, Brazil and Central America; owns ice cream manufacturing plant; is largest distributor of U.S. films.
  - f. Irwin Klein good friend of TICHBORN's who works for Cisneros; formerly worked for the American Broadcasting Company.
  - g. José Mayobre Minister of Petroleum; formerly head of ECLA; close friend of Fablo Henning, and also known personally by TICHBORN.

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- h. Pila Henning wife of Pablo Henning; daughter of one of Venezuela's richest men whose name TICHBORN could not recall; studied at the Maryknoll College, Tarrytown, New York; was sympathetic to Peres Jimenes.
- 2. TICHBORN has also met Mr. Harold Horan who is Executive Secretary of the American Chamber of Congress.
- 3. It is anticipated that TICHBORN will be meeting the contacts noted above as well as additional contacts in the event the project continues to move ahead favorably. Should any of TICHBORN's contacts merit operational assessment and development, DO personnel concerned with Project WUBRINY would be glad to work with WH/3/Venezuela.

Gale Allen
DO/CO

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MEMORANDUM FOR: Chief/E/IB/S

SUBJECT:

Project WUBRINY - Possible Operational

Support of Madrid Station Objectives by

Edward G. TICHBORN (P)

REFERENCE:

OSMA 23, 350 Dated 11 January 1968

1. Per Mr. Long's request, the undersigned on 30 January 1968 discussed with Edward G. TICHBORN (P) possible support of Madrid Station objectives as raised in ref. It was confirmed that:

- a. WUSALINE/Iberia can be used as an information collection mechanism in cases where information requirements can be couched in plausible economic and commercial terms for contractual surveys.
- b. TICHBORN can assess and develop selected Spanish contacts of Madrid Station who may be visiting New York and who desire introductions in US commercial circles.
- c. TICHBORN can develop Spaniards in New York as may be of operational interest to the Madrid Station. TICHBORN has not made an effort to develop Spaniards in New York but is willing and able to do so for any designated as operational targets. If desired, TICHBORN thinks he can meet the Spanish Ambassador to the U.S. through a friend, Senator Jose Montoya of New Mexico.
- d. TICHBORN feels that he could write an article concerning leading Spanish industrialists and bankers for publiching in a prominent publication, such as "Life International." TICHBORN believes that he has excellent bonafides for such a task because he previously published in "Life International" a four-page spread on Mrth control in Latin America. This article was favorably reviewed. TICHBORN suggested a related article on the population explosion in Europe and its effect on business as a possible topic for interviewing leading Spanish businessmen. TICHBORN.

er kur sa

CHART

as a result of journalistic collaboration with Katherine Anne Porter, is represented in New York by a top literary agent, Monice McCall. TICHBORN thinks that it would take him two to three weeks in Spain interviewing top Spanish industrialists and bankers. He would send letters in advance to these targets informing them of his proposed itinerary, the purpose of his trip, and enclosing copies of his previous articles with favorable reviewer comments. He could be essentially a free lance journalist or have a business purpose as well. In the latter connection, it is of interest that following TICHBORN's trip to Spain, WUBRINY/1 sent a geologist to WUSALINE/Iberia to look into acquisition of silver properties in Spain. This purely commercial development appears to be a direct result of TICHBORN's trip and thus enhances TICHBORN's commercial bonafides.

- 2. It is understood that E/IB/S has a copy of TICHBORN's report for dispatch to the Madrid Station por ref.
- 3. Personnel concerned with Project WUBRINY will be glad to work with E/IB/S in any follow-up to the possibilities noted above.

|S| Gale Allon DO/CO

Distribution:

Orig & 1 - Addressee

- 1 C/DO/CO V
- 1 C/DO & DC/DO
- 1 WUBRINY file
- 1 Chrono

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Chief of	Station, Madrid	d5GR		ariceofium	

c Operational/Edward G. TICHEORN Trip to Madrid

Reference: OSMA 22.778

- 1. Madrid has awaited a report of TICHBORN's trip to Spain and some response to the various proposals made in Reference Dispatch. SHERIDAN carried back the message that TICHBORN would not be assigned PCS to Madrid as suggested he might be in DIR 32794. We have a high opinion of TICHBORN's talents, so this was a disappointment.
- 2. Regarding the proposals we made about how TICHEORN might continue to be useful in his target "Study on Dynamics of Spain As an Economic Entity" (see DIR 13385), there are several that we would like Headquarters to review:
- a. Can WUSALINE Iberis be used as an information collection mechanism?
- b. Has further thought been given to TICHBORN's writing, an article (possibly for "Life International") on leading Spanish industrialists and bankers?
- c. Can TICHBORN develop Spaniards in his home city for Madrid Station? Can the Station ask selected Spanish contacts, who will be travelling to TICHBORN's city, to look up TICHBORN as a means of assessing and developing them?
- d. Is TICHBORN preparing a report or contemplating any... follow-up action to Reference trip?
- 3. Reference provides sufficient details to make all these questions clear. If Headquarters can give us a status report on the above questions and where we now stand with TICHBORN and WUSALINE, we can in turn make suggestions on how we believe TICHBORN's talents can be used in the future. As mentioned above, we have a high opinion of his ability and we hope we can benefit from it. In the meantine,

Distribution:

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\* CONTINUATION OF DISPATCH

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there are several developments relating to TICHBORN/WUSALINE, etc. that should be mestioned.

- a. The Station is now in direct contact with IDEN G of Reference.
- b. If he can be cleared, Station plans to attempt to recruit QUSALT/1.
- c. The Station is no longer considering WUSALINE Iberia as a possible cover mechanism.
- d. The Station (through HARRIOTT and NOGGLE) has met IDEN B. of Reference.
- 4. We would appreciate Headquarters help in putting some momentum back into the Mission TICHBORN embarked on and on which he made a good start:

Quantente Teurz de Ma STEWART G. ROPARD

Dis of BAHIE

### MEMORANDUM FOR THE RECORD

SUBJECT: Project WUBYZAS Status Report

REFERENCE: Memorandum for Ascord, dated 23 January 1968, Same Subject

- 1: Ref. noted that John A. BI ENKISOP (P) had suggested cortain changes in his proposed contract and that these suggested changes had been referred to the OGC for comment.
- 2. Attached are the OGC comments on BLENKINSOP's suggested changes. In brief, the OGC stood firm on the proposed contract as written and rejected BLENKINSOP's suggested changes. One change suggested by BLENKINSOP, i.e. to allow interim hotel expenses greater than \$1000.00 in Instanbul, if necessary, was considered administrative by the OGC and left to DO for decision. In view of the rejection of BLENKINSOP's other suggested changes, it was decided to accept BLENKINSOP's request for interim hotel expenses to exceed \$1000.00 if necessary. BLENKINSOP's suggested change reads "Barring extraordinary circumstances, these /expenses/ are not to exceed the amount of \$1000.00." In his justification for this change, BLENKINSOP notes that time in transit for furniture could extend to six weeks and that in this case hotel expenses could be closer to \$2000.00.
- 3. WUBRINY 11 was advised on 24 January 1968 of our position on the contract. He will relay it to WUBRINY 1 and/or BLENKINSOP.

  BLENKINSOP's reaction is awaited.

5/

Gale Allen
DO/CO

Distribution:

1 - For the Record

1 - WUBYZAS file

1 - DO/CO Chrono

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MEMORANDUM FOR: RECORD

SUBJECT

Agreement with WUBRINY/1 to Defray a Portion of Edward G. TICHBORN's (P) \$17,000 Annual Contract Fee

1. Chief, DOCO, DC/DOCO. Mr. Ed Welch, and the undersigned met on 3 January 1968 with WUBRINY/1 and WUBRINY/11. WUBRINY/1 had previously agreed in principle to buying a portion of TICHBORN's time. He was asked at the 3 January meeting to make a specific proposal on this matter. It was pointed out to WUBRINY/1 that the Agency does not have at this time any operational requirements for TICHBORN and that, ideally, TICHBORN's \$17,000 annual contract fee would be offset completely by commercial fee income.

- 2. WUBRINY/1 said that he is forming a development company in Venezuela for a land development project in which TICHBORN could be very useful the next six months. He proposed that the development company retain TICHBORN for six months at \$5,000. If the project is continued, TICHBORN will be retained for a higher figure for the next six months plus a bonus if the project is successful. The company will, of course, also defray TICHBORN's expenses incurred on the land development project. For the Agency and Project WUBRINY, the agreement with WUBRINY/1 means that WUSALINE will expend \$3,500 to retain TICHBORN for the next six months.
- 3. The Venezuelan Desk was advised that
  TICHBORN will be going to Venezuela on 10 January
  1968 and will be spending considerable time there
  during the next six months. The Venezuelan Desk
  was very receptive to exploiting TICHBORN operationally
  and prepared a detailed cable for COS/Caracas. However
  this proposed cable was modified by WH Division upper

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echelons to a notification that TICHBORN will be in Venezuela. As of 9 January, there had been no response by COS/Caracas.

Galo W. Allen DOCO

GWA/ekw

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27 December 1987

HEMORANDUM FOR: Chief. DO/CH

ATTENTION Mr. Donald G. Lemieux

Funding of Project WUBRINY through SUBJECT

Project WUTACTIC/WUGLITTER

1. As you know, WUTACTIC/WUGLITTER currently holds \$17.338.58 of Project WUBRINY funds consisting of:

a. \$3,000.00 from NE Division to reimburse WUSALINE for support of Staff Agent Martin J. UNGRICH (P).

- b. \$1,659.51 from Project WUTARDY to reimburse WUSALING for an operational survey in Spain,
- c. \$5,000.00 from WH Division to reimburse WUSALING for support of Contract Agent Edward G. TICHBORN (P).
- \$7,679.07 remaining of Project WUBRINY/P
- Transmitted under separate cover is a billing from WUSALINE to WUTACTIC/WUGLITTER in the amount of \$17,265.50. Please arrange for a check to be drawn in the favor of WUSALINE in this amount and sent to BUSALINE Attention: the author of the billing.
- 3. Would appreciate completing this transaction prior to 31 December 1937. If the check route is not feasible, a bank transfer would be all right. Necessary data for a bank transfer can be supplied, if needed, by telephone. By my calculations, the remainder of Project WUBRINT funds in WUTACTIC/WUGLITTER after this funding will be \$73.08.

Allen

Orig & 1 - DO/CM 1 - Tichborn 201

1 - UNGRICH file 1 - PO/CO chrono i - ICAP/Iberia

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201-253203

# ICAIP CORPORATION

375 PARK AVENUE NEW YORK, N. Y. 10028

PLAZA 1-1844 CAGLES INTRATRUST NEWTORR



December 20, 1967.

Sr. Ismael Aguila President Diamond de Panama S.A. Apartado 4297 Panama City, Panama

### Dear Ismael:

山山田村山北西

Please forgive me for not having submitted my accounting sooner than this. As you know, I have been away from New York on several trips and my correspondence has accordingly fallen behind. Should there be any question concerning the data which you will find on the attached sheet, please let me know, and I shall be happy to submit any clarification you desire.

At the moment I am devoting all my time to the Sattelite City project in Venezuela, and have consequently let matters ride with respect to the Mexican border development program.

Please let me know when you are coming to New York, for I would like to take you to that wonderful Latino restaurant you mentioned in our recent phone conversation.

Un abrazo carinoso

Henry P. Lopez

### EXPENSE LEPORT

Oct. 3, 1967	American Management Assoc.  Conference on business problems of Spain	\$ 175.00
Oct. 4	Mayflower Hotel Discussions regarding border development	36.58
Oct. 4	American Express Spanish trip regarding silver mines	574.30
Oct. 13	Reimburse Lopez Extra expenses regarding border dev.	88.32
Oct. 16	Advance to Lopez  Expenses Mexico-San Antonio-Los Angeles regarding border development	250.00
Oct. 30	Charged to TCA Expenditures re ICAP general	39.40
Nov. 14	Diners Club Entertainment Mex Consul ICAP general	18.10
Nov. 14	American Express Entertain various officials re border des	82.58 /•
Nov. 14	Vision Travel Inc. 1/2 of plane fare for Mexico-L.A. trip	201.22
		\$1465.50
	Total Expenses \$,1,465.50  Total Consulting Fees 15,800.00  Total Due \$17,265.50	

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# Memorandum SECRET

TO : C/DO/Pers

DATE: 16 November 1967

FROM

C/MH/Contracts

SUBJECT:

Edward G. TICHBORN, Insurance Premiums

1. It is requested your office effect necessary arrangements for Edward G. TICHECRN to forward future insurance premiums directly to a DO component for related processing.

2. Heretofore TIGBORN has been sending his check for premiums to:

Mr. William Rodgers P.O. Box 10146 Woodridge Station Washington, D.C. 20018

3. It was noted that on his last check, TICHBORN had of course signed the check in true name but had also inserted "TICHBORN Medical Insurance". It would appear to be advisable to brief TICHBORN on the use of a pseudonym.

W. Reneham



SECRE

Buy U.S. Savings Bonds Regularly on the Payroll Savings Plan

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### 29 September 1967

MEMORANDUM FOR: Chief, DODS

ATTENTION : Mr. Gale Allen

FROM : Chief, WH Division

SUBJECT : Edward G. TICHBORN (P) - Settlement of

Outstanding Account

REFERENCE : Memorandum from C/WH, dated 29 August

1967 - Same subject

1. During a meeting on 13 September 1967, C/WH/B&F advised subject that monthly payments of \$125.00 had been received through May 1967 and that funds due him from TDY travel in the amount of \$175.01 Mag applied as his June payment.

- 2. TICHBORN stated he thought he had mailed a check for \$125.00 and he would check his records when he returned to New York. As of this date no check has been received:
- 3. It is requested that TICHBORN be contacted and advised that the loan payment he promised has not been received; and that he should forward his check in the amount of \$375.00 which will currently pay his loan through 30 September 1967.
  - 4. Please advise WH/B&F accordingly.

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William V. Broe Chief Western Hemisphere Division

在中央的大型 1000 mm 
20 Esptember 1967

MEMORANDUM FOR: Chief, DO/Personnel

SUBJECT: Removed and Assemblemt of the Contract for Bound C. TICHBORN (P)

- 1. It is requested that the contract for contract agent Sheard C. FICHERH (P) be extended for another year from 1 October 1967 through 30 September 1988.
- 2. It is further requested that Tichhors's contract be manual to permit profit bharing along lines as follows:

"It is enticipated that in the conduct of your cover duties, you will represent various clients on a fee basis. In the event such feet, less all approved allocable expenses, exceed your basic compensation of \$17,000, the excess over \$17,000 will be split 50-50 between you and your cover compensy, except that your total examensation shall not exceed the highest salary for a GS-15 as may prevail during the pariod of your contract."

DOCO P. Allem

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MEMORAHDIM POR: Chief, VH/BAF

SILITATI

Reimbursement of Proprietary Project WURKINY for Salary and Expenses of Edward O. TICHBORE (P) (201-253203)

1. A DO proprietary company (WUSALINE) under Project WURTHY provided cover end funding for contract agent Edward C. TICHRORH (P) provided cover and funding for contract agent Edward C. TICHRORN (VH Project UDACE) during the period 1 October 1906-30 June 1967. It was agreed between VH and DO Divisions that DO would as sume operational responsibility for TICHBORN on 1 July 1967, but that WH Division would continue to defrey TICHBORN's salary for the first quarter of FI 1968. It was also agreed that VH Division would relature DO Division for operational expenses funded by WHEALTHE charing the period 1 October 1966-30 June 1967. These expenses escent to \$2,15.99 Vd Division previously transferred \$15,750 to DO Division for salary and expenses of TICHBURN.

2. It is requested that WH Division reinburse DO Division additionally in the amount of \$4,585.99 covering the \$2,250.00 believe of TICEBORN's salary (\$17,000-16,750) and the \$2,335.99 ampenses incurred prior to 30 June 1967. Payment instructions ere etteched.

(cignod);

W. T. MOSTCONERY Chief, DO Support Group

DOCO/Gale Allen/ekw (11 Sep 67)

Distribution:

1 - DO/BF

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29 August 1967

MEMORANDUM FOR: Chief, DODS

ATTENTION : Gale Allen

FROM : Chief, WH Division

SUBJECT : Edward G. TICHBORN (P) - Settlement of

Outstanding Accounts

I. The finance records of WH Division Budget and Fiscal Branch reflect an outstanding unaccounted for balance of funds amounting to \$3,513.38. This amount represents unaccounted for funds utilized by TICHBORN while on assignment in Mexico City with the LIREAN Project. TICHBORN has been advised previously as to the nature of what these unaccounted for funds represent and was to contact WH Division when he was in the Headquarters area for further discussion and settlement.

- 2. In addition, TICHBORN received a loan from the Agency which he is required to repay at the rate of \$125.00 per month. He is presently two months in arrears in payments, of which his current loan balance is \$1,074.99.
- 3. It is requested that your office advise TICHBORN regarding the settlement of the unaccounted for funds of \$3,813.38, and also that the amount of \$250.00 is due on his loan.
  - 4. Please advise WH B&F accordingly.

Jacob D. Esterline

Acting Chief

Western Remisphere Division

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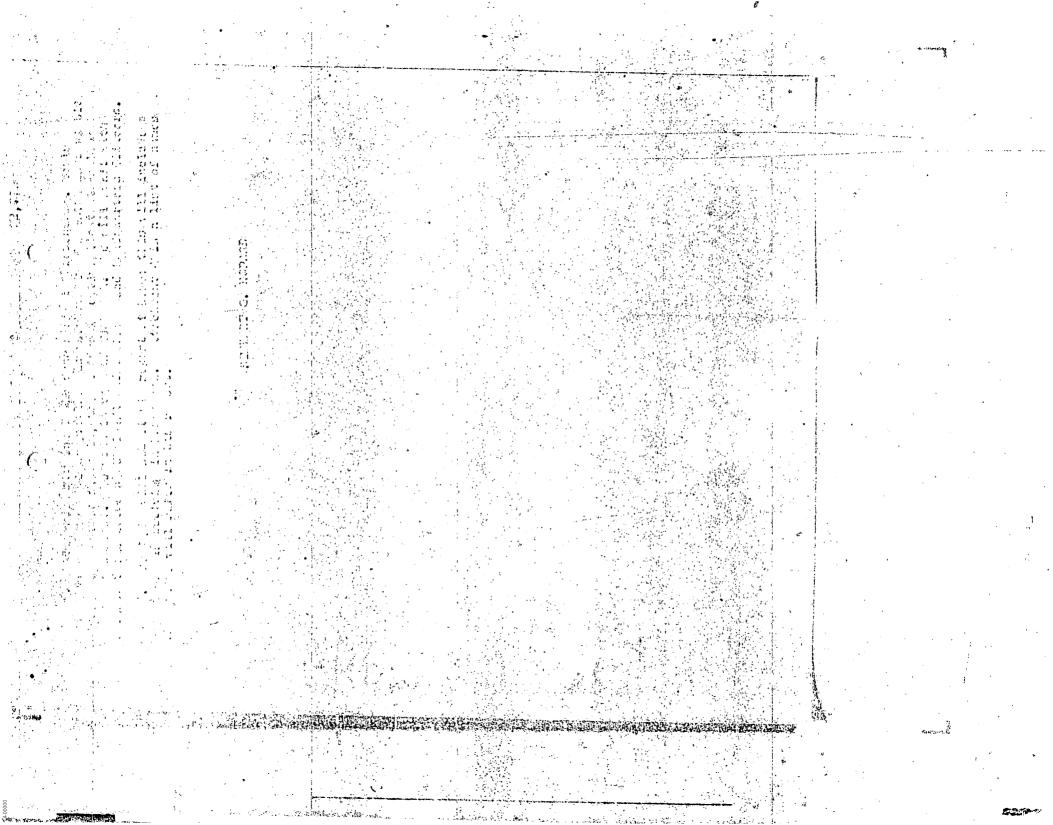
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# IL Cam ICAF-RANIF serve our operational needs?

## a) Prosent matus:

As we all undoubtedly realize, our relations with BANIF have been rather looke and underpeveloped due hydramia to budgetary limitations. We have, in effect, a nico-sounding relationship called "ICAP IBERIA S.A." with a rather impressive board of directors - but we have generated almost no business to date. As Miguel Echegarsy so wryly observed: "After all, Hank, we've had less them \$200 income for ICAP IBERIA, and that wouldn't even pay one day's overhead in As a consequence of our limited this office. 3 business activity with their office. I doubt that 1019 figures very protimently in the ever-all plans of the Bakite peoples. Nevertheless, they have explicatly stated that the ICAR-DANIS combination thas considerable potential "If you are is in New More would remove a little rome time and noney to nentedn Symia: projects." They apparently feel that we have access to excuse an business figure who. could actively entage in joint ventures with some cr though Spanish bisents - on thet ICA it sell could immest therein.

The Edil' people also feel that we chould be able to "feel" them altents for market curveys and. feelibility studies. I've read two of their more impressive studies, and I'm inclined to believe that this particular suggestion has loose merit. With this thought in mind. I suggested that Echegaray send me a copy of the study they did for Clin Mathieson, so that we might duplicate on the Merox and thereafter show it to prospective clients.

There should be a number of other ways in which we can strengthen our fles with DaNIF - all of them requiring time, effort and money - and I strongly suggest that we do so horses I as also fairly well convinced that ISIF IIIII (through its association with Fairs) can be developed into a viable channel to the target beatle. I discussed this at great length with our link representative in Madrid, and we have agreed; a) that there is a considerable operational need for place contact with the target businessmen, and b) that DaNIF offers at least one channel to those people. (I'll discuss at least two other channels least on this report.)

# 

Acst of the difficers of Eagly ero also officers
of ICAP IDERIA S.A., but I should like to discuss
their background and contacts as they relate to EANF.

## 1. Moust Fifth Try:

Tohe by is the number-three for at ELMIT and the percit abot directly involved at h ICAF IDENIA. He is general the very pleasant and intelligent person. but if we chouse ever consider recoviting him for thebank. I would recommend against such a move. Aside from certain percental traits (a tendency to be a gluttonand general untidiness), Mike is often excessively outspoken and indisorect. In a strongly-Catholic country he frequently blasts the Church without bothering to ascertain the religious inclinations of the person he's addressing - and his polytical views are bruitel about with equal abandon. Furthersore, I have a feeling that Bohegaray wants to get out of Spain and perhaps out of the investment business. Perhaps he's one of those perpetually-discutisfus human beings who are always bitching about their jobs or resident countries but never make the rove - coion sub-?

# 2. Alverta Alenda-Or tribliogram, ales de Cesa Tizarrio

cludough frankly skeptical about kiring Echegaray for the best. I am intrinued with the notion of recording his collegate Alonio-Castrillo. As a permanent level admiser to the Spanish Covernment at cabinet level (Termisa del Barseio de Parado), he is obviously

siredwingth the threath walne interested in. Foreover, the areas to have a penchunt for a bit of intriduce. Some time ago he worked as a "boy dan", for George Brown, the lithor leader, who give dioneo-Castrillo a larre bundle of grunnleght for gerbain Canningds who were engaged in combatting considering luence and labor. And in recent years he has served as the "secretary" of the shadow outlinet of Jon Juan de Bourbon, attending gericale sections in Liston even though he "knows it's a lost cause." I rather suspect he would enjoy a little extra cash, but his principal reason for helpang the bank would be the payuralegiana paychological satisfaction of being involved in something with an international flevor and political hanky-panky. In addition to his duties at DANIP, Alonso-Castrillo is a merber of the toard of directors of the following firms: Parmabion, S.A. (othical drugs), Peniberica, S.A. (antibictios); Timetiliania Centro, S.A. (real estate). Artes Craficas Agen (printing). Artes Graficas Clavileno (printing).

He's a lawy r with a teste for scholarly pursuits as evidenced by his having worked for Master's Degrees in international law at Marvind and at Paris University. Mondover, he's an associate professor of international law at the University of Madrid and has published several books and articles.

I was unfortunitely unable to get such of a fline" on this gentlemin. During my reversil visits to BADIF he was heavily involved in negociating what Echegarny characterized as "a very big and complicated deal with some French and American financiars." In any event, we saw each other only briefly - but I got the impression that ICAP-ISERIA has not developed sufficiently to engage his interest.

For the record we might note that huiz de Alca is on the board of directors of the following firms:
Algodonera de Castilla S.A. (cotton ginning), Energia
e Industrias Aragonesas S.A. (fower producer and
chemical manufacturer), Hilaturas Alda S.A. (a family
company engaged in cotton spinning).

Echeraray informed as that Rwiz de Alda has close personal ties slive luis Usera, vanaging director of Panco Hispano Americano, Alfonso Piepro, president of Banco Imerico, and Puiro Careago Basabé, Conde del Cadagua, president of Euroc Viscaya.

One of Rob Rosmay's obtef assistates is CASILLA USSIA
FIGURRIA, a member of a distinguished family headed by Luis
Ussia y Gavalda. Conde de los Castanes, the owner of Minero
Siderurgica de Fonferrada. His occipany is listed as one of
hundred largest enterprises in Spain.

As a preface to my remarks about Casilda, I should like to note out that I had previously set with Secret Train and Misual Echerary, and I had asked ther to name some of the outstanding figures in banking, manufacturing, utilities, chemicals, construction, etc. Except for two or three of the better-known hazes, meither Train nor Echerary seemed to have such information at the tip of the fingers, but they both took my previously-prepared check list of pategories and volunteered to fill in the blanks during the next few days.

That same afternoon I dropped in at 300 Hooney's office and casually mentioned that I would like to identify Spain's top business lenders for a possible mounlighting-on-the-job asticle for FORTUNE magazine. "Well, that's easy," said Hob, "Ny two associates know all about them." He then introduced to Casilda Ussia Figueson and Cloria de las Barcenas, both atout 25 years old and duite attractive in their timiskirts. Having planced at for last, Bob said, "could be please tell" Senor Lopes the names of the loading makers in Spain?"
Without a moment's describation, they named the ten leading banks

The State of

and then told no the sides or directed that, also edding such tillits he "Alfonso and Ignield Tierro really have zere say-so which Ednoo Therico than their brother Arturo" or "Dor Ignaelo Villalonga is rather old now, so Luis Escares will probably take though of the Eanoo Central pretay soon."

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Then I asked about ranufacturing, construction, food processing, automobiles and appearances, utilities, etc., they recisi off scores of names (plus intra-fatily marital connections) like two chatty IEM machines, not once referring to the several moves of index cards they had previously prepared for Booney.

After they had finished their amazing admit performance, Bob and I checked the notes I had taken against the information listed in his "file of Spain's 500 outstanding busines and society people." and they matched perfectly - not one error. I later checked their data with the information published in LAS FAIMERAS INFARESAS ESFANCIAS, edited by the Sociedad Editorial de Economia y Finances, and here again it proved correct in every respect.

At no tire did Miguel Echegaray, Alonco-Castrillo, George Train, Anthony Cefaratti (or anyone else I met) descriptate such an oneyclopaedic knowledge of manes and businesses related thereto.

Aside from the consideration of future marital prospects, I sirply can't imagine what has notiveled these first in their accurulation of such data but I was further flather sasted by Gastidu's ID-ish mind during the heat several days. Soon after our injust meeting I escented Casilda to a party given by

At the urging of CD (and with my willing assent). I spent considerable time and mode oultivating Casilda - dinner dance on Saturday, to the bullfights at Toledo with an American movie offoud, and a brief visit with Casilda and her off-and-on flance in Paris, where he presumably studies at the Sorbonne. Casilda had planned to go to Paris for Eastlife Day (the Spanish ambassador. Carlos de Minanda Cuar, is a family friend), and she suggested

I study there on a young to her look to meet by perhaps diamet."

It is ascrutational that this would involve no extra plane fore.

Convised so that a baric step-cont would probably strengtion to this with Casilda, when we both fiel will prove to be a valuable source of information. The During my trief stay in Faris I realized that she was probably "oultivating" to for a very specific purposes the maternal (Figueroa) side of her family has some silver times which have not been in production since the Civil Nar. wand Bob Booney had told her that I represented a group of New York investors who are looking for silver properties. She breached the subject on the day I heft Faris, and I asked her to forward any and all available information on the said minus. If, in fact, the Figueroas do have economically-operable mines, we could then establish genuinely firm relations with the Ussias, Figueroas, Oriols.

In any event, I would suggest that we maintain close ties with Casilda Usaia Figueron and her friend Gloria de las Euroanas.

## The state of the s

enterprises in Spain and the marks of the persons who can or entrol them. Whenever sensible I have noted the intervisors are not shown for each company, bearing in sind that Spanish businessmen are not always totally candid in their financial statements. But aside from the accordacy or inaccuracy of these reports, one soon realizes that certain individuals and/or families control two or nore of these contains and perhaps rainy others of lesser regultage. And in my conversations with several Madrilanes (Ichesaray, Uucia, Alonso-Castrillo, Cefarrati, Carrigues, at al) some of these same names kept porring up time and again, thus leading me to conclude - at least tentatively - that the following andividuals or families are the leading industrialists and financiers of Spain:

- 1. Juan March Cervera
- 2. Fedro Sareara Basabe, Conde del Cadagua
- 3. Ignacio Villalonga Villalba, Marques de la Vega Inclan
- 4. Alfonsa Fierro and brothers Ignacio and Arburo
- 5. Jose Maria Griol, Merques de Casa Briol
- 6. Marques Delektoon (Conen-Loobs feetily)
- 7. Lyis Unguise walking notice and other Ungui jos
- AV Joaquin Reig Rollgiguez.
- 9. Benorde . 1.3010 Greoleurmichi
- 10 Francisco Stummyouter California (Francis)

Note. More Spanish Valle, an origing the "Fig five".

The horily and involve invented in the compression
and industrial life of the country. Devent of
when bead to be foully banks and various renters
of these banking for these motively asmage or
parve on the boards of the largest companies
in Spain.

Enneo Central Ignocio Villalonga Villalba, Corques de la Vega Inclan Luis Escames is apparently nont in line

Punco Espanol de Oredito (ENNESTO)

Senco Hispano-Americano

Jose Maria Escagoiti, Chief Bourd

Luis Usera Is Circott

Zanco de Visceya Pedro Carcaga Desabe. Comie del Cadagua

žánco Pillas. Jul. Mirch family allegedly controls

ince Therico Alfenso, Arturo and Ignacio Fierró

Danco de Cantandor Rarcelino Botin

Banco Urgulio Mostly owned by Urgalio family Juan Llado is managing director | 1.00 | Valores en 107/h | 4,638,110,622 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |

Empresa Nacional de Electricidad EMETSA y bais Saca de Thaira de Urban Enmovilidado Neco 5,451,509,000 pts

Empresa Nacional Hidroslocarica de Ribagorzana Jose Maria Aguirre Gonzalo (ENHER) Inmévilizado Nevo 11,495,093,000 pts

Diectra de Viesgo S.A.

Luis Maria de Ybarra

Jamovilizado Neto 3,624,348,000 pts

Electricas Leonesas S.A.

Luis de Ussia y Gavalda (Sundo de los Galtanes)

Inmovilizado Nato 1,515,921,000 pts

Directricas Reunidas de Estagoso S.A.

Genero Adad Ibanea

Empovilárado Neto 4,002,272,000 pts

Comis Dicotricus de Cataluna S.A.

- Tuan March Cervera

- Enmovilizado Neto 12,916,555,000 pts

Midroelectrica Espanola S.A.

Josa Maria Oriol, Marques de Casa Criol

Inmovilizado Nato 24,821,133,000 pts

Therduero S.A.

Pedro Carcaga Basabe, Conde del Cadugua
Inmovilizado Neto 22,661,143,000 gua

Union Electrica Madrilena S.A.

Jose Cabrera Pelipe

Inmovilizado Neto 6,941,013,000

## -FI i i ib ilspreumay

Jospania Agmilier de Paurocarriles S.A.

Palipe Ca Cuba y Urquijo, Marques de Fonualba (Urquijo)-Innovilizado U 55 - 1,237,063,000 pts

Spoising Depunding de C ructiones Embrock & Wilcox

Loandro Jose : orrontegul e Iberra (Ibarra) Inmovilizado : 2,835,855,000 pts

Duskalduna Companuccion de Eugues ouan Antonio Callenar y Zavala Inmovilizado Kuro 1,193,202,000 pts

General Electrica Espanola S.A. Pedro Carcaga y Basaba, Conde de Cadagua (here again) Immovilizado Neto 1,499,264,000 pts

Material y Construcciones S.A. Josephin Reig Rodriguez Innovilizado Neto 1.278,432,000 pts.

Altos Hornos de Vizcaya S.A. (de Aquirre again) Juan de Aguirre Inmovilizado Noto 15,590,663,000 pts.

S.A. w. Basconia Pedro P. de Gandarias Urguijo (Urguijo again) Inmovilizado Neto 1.696,985,000 pts.

> Socieded Metalurgica Duro Falguera Duis de Urquijo y Landedno, Marques de Bolazque Inmovilizado Neto 4,362,743,000 pts. (Urquijo)

Empresa Nacional Siderurgica S.A. (DMSIDESA) Aureo Fernandez Avila inmovilizado Neto 27,764,094,000 pts

Espanola de Zinc S.A. (ZENSA) Ignacio Villalonga Villaloa (small bus note Villal) Inmovilizado Neto 642,949,000 pts

Minero Siderurgica Ce Fonderscoa Luis de Ussia y Gavalda, Conde de los Gartanes (Ussia again) Luis de Usaia y Gavalda Inmovilizado Neco 1,062,120,000 pts

S.J. Cras

Torredge alicy navan seed.

Thmovalizado Auto 5,349,817,000 pts

Dow-Unautheca

Fodro de Chucaga y Basche, Condo de Caduagua inmovillando Neco 1,843,755.000

Energia e Industrias Aragonesas S.A. Cosa Maria de Urquijo y Landecho Tumovilizado Meto 300,518,000

(note Fierro)

Industrias Quimicas Canarias S.A. Conquin Raig Rodriguez

Inmovilizado Noto 423,594,000 (small - but note Peig)

Nitratos de Cactilla S.A. atos de Castilla S.A.
Jose Maria de Arteche y Olavarri (de Artecho again)
Enmovilizad Neto 1,177,443,000 pts

Inmovilizado Netro 1,472,574,000 pts

Sociedad Espanola de Fabricaciones Kitrogenadas S.A. (Sefanitro) Victor de Chavarri y Anduiza, Marques de Triano

Sociedad Wacional Industrias Aplicaciones Celulosa (SNIACE) Eugeneio Caldero Montero-Rios Enmovilizado Neto 2,811,794,000 pts

Union Repanola de Explosivos Ignadio Herrero Garralda, Narques de Aledo 💛 Nnmovilizado Neto 3,612,436,000 pts

Combania Espanola de Petroléos S.A. 🦠 Egnadio Villalonga Villalba (neto this name) Innovilizado Meto 7,019,770,000 pts

Empresa Macional Calvo Sotelo (SECNSE)

Eduardo Angulo Otdolaurruchi

Empovillatio Volta Inmovilizzed Neto 11,755,283,000 pts

Refineria de Petroleos de Escombreras S.A. (REPESA) Jose Maria de Laguerta y de las Plass. 4,359,932,000 pts

#### <u>lywyd tips am accussoaibs</u>

ditroem Hispania S.A. produced 00,700 in 1965 produced 0,700 in 1965 produced 0,700 in 1965 produced 0,700 in 1965 PASA Renault produced 6,834 in 1965

Sociedad Anomina Fabrication de Neumatices Michelin Roberto M. Luiscaum Michelin Inmovilicado Neto 2,128,212.00 pts

Productos Pirelli S.A. (tires)

Guillermo Azcoitia y Muesca

Inmovilizado Neto, 2,484,173,000 pts.

Sociedad Espanola de Autos de Turiszo SEAT Jose Ortiz Echaque Inmovilizado Neão 3,627,515,000 eta

### FOOD AND BEVERAGES

Sociedad General Azucarora de España Alejandro Fernandez de Araço Active Disponible y Realizable 1,843,241,000 pts

S.A. de Aguila Jose Antonio de la Guesta Laura ADR 2,876,921,000 pts

Companie de Industrias Agricolas Manuel Garbia de Clasic Missero (Capitales Permanontes 1,473,473,473),555,555

VEDES O.A. Vanuel Quintums ( onis Barrio Gel Mino Japas and Empio Norstaluz ELKUS S.A. Jose Danus ours Barrio de la Compepción

ETHEFT S.A. Humbte brothers (Jesus, Juan and Felips) wiseveral octpanies in roads, hares, furniture

Agressan S.A.
Jose Maria Agairra Consolo
one of the older and larger construction companies

Nation Dictions and Orlands for Survival Films
Casario Geneales
Largest Dictions of the Control Largest producer, distributor, exhibitor in Spain

Izaro Films S.A. Florentino Reyzabal - Largert distributor and embilitates in Madrid

Perojo\_Films espojo riims Banito Perojo Indopendent producer (allied with Paradount Flatures

## Is especiers and Marketens

Frensa Espanola Silla Guilledzo Baga de Cana Fublishes ADD, largest lably, and other mags

Disrio Vanguardia Conde එස මිස්මා

Conne Le essay Langest maily in Baroologa, publiches coss, ets. Aguiler S.A. Aguiler felilg Desging book publisher, also negazines

#### The state of the s

Cia. Ather S.A.
EGuardo Almar (one Ciapeus Placa in Spain)

.Therra y Cia. There family of Saville They are also largest clive oil prolucers

Transfediterranca S.A. Alfonso Guell, Marques de Comillas:

Ois. de la Rosa Sauter de la Rosa Saut-building company based in Falza, Mallorga

## y Matals and Resorts.

Calena Mella S.A.

Melia brothers

own about 30 Notels on Costa del Sol

began as travel agency and becard

HUSA S.A.

hotel chain mainly controlled by Esmos Central has about 10 hotels in Epsin

## Davertment Stores

Calerias Freeiados Jose Fernandes Rodrigues Rave about 1? stores throughout Spain

Pl Corte Ingles
Ramon Areces
Rave about 5 stores

Califan Clanon Arbor Adres, S.A.
Francis consider 57
Mairia (9)
Foultry business.
(installs IBIS-Transpounts, Arbor Arres Farm Ins., Dopton Feeds Co., and Raleton Purina Congany).

Ammad Steel Comporation. Arman elega Colsalada 703 Surbis Strebt Middletoun, Chio

Arseo, S.A. Roman San Padro 17 Barcelona (10) Manufacturer of steel tubing: distributor.

Eask of America 37/11 Eroad Street Now York, N.Y.

- 1) Eange Comercial para America. S.A. Posee de la Castellana 13 Nairia (1) Communial banking.
  - 2) Espec Intercontinental Essenol, Fasco de la Castellana 29 Redrid (1) Investment banking.

Borden Foods Company 350 Nadison Avenue New York, N.Y. 10017

Gallina Blanca, C.A. -Avda. Egranta Carleta 38
Egreelona (15)
Lamufacturer of foodstuffs.
(See also Baleton Parina Co.) INIC-Stansoceanie, and Arbor Acres Sarm, Inc., and ARBEC)

- California Texas Cil Corp. 1) Calcen Cil, S.A.E.

  350 Nadison Evenue (mariles 13)
  New York, N.Y. 10017 (mariles 14)
  2) Ecfineria de Petroleum products.

  3) Ecfineria de Petroleum products.

  4) Espendence de Petroleum products.

  2) Ecfineria de Petroleum products.

  3) Ecfineria de Petroleum products.

  4) Espendence de Petroleum products.

  5) Contanta de Petroleum products.

  6) Espendence de Petroleum products.

- entiliates of above concern:

  a) Situato, S.A.

  b) Companie Aunglies anithme

  de Esombéeras Sina

Tangar Digital Times Tangar Bangartas Times Tangar Bangar Times

Literisticani Invistment II a Tim rejera. S.A. Fr. Sica Truck, III - 10005 - Truck risensti. Englished in the Company Truck, III - 10005 - Truck risensti. Englished investments.

Dottoit, Rionigan

Bernelmar Diessi, S.A. Motor Voltole ranefacturer.

- Continuntal Can Company (1) Compania Internacional Co 133 Third Avenue Envaces, S.A. (CIDISA) New York, N.Y. 18817 Narotin 11 Valencia Runufusturer of timplate containers.
  - 2) Chec-Metalgrafica del Sur, S.A.
    Avia. Andrés Segovia 21
    Linares (Jaen)
    Nanufacturer of metal
    containers. v

Subsidishies of Stove concepn: , a) Union Metalgrafica Andaluza

- b) Netalgrafica Logronesa, S.A.
- c) Concrotal de Envases, S.A.

Sambles 134 of Bonselones ( 1865) Companyial Dank.

- 1) Lang Pherics, S.A.

  Abartado 10

  Cevala (Madrid)

  Nanusastures of tractors and
- 2) John Deard, S. ...
  Vereix de la Concepcion
  Gerafé (Madrid)
  Salos se novita aonte and
  agricultural machinery.

  20: Chemical Corpers
  1) Physics v Resubmissentes, S.A.
  1000 Main Screet
  185 5.6 Correctors de Alcobenda
  Mediand, Michigan
  182716 (20)
  behandactures of flexible
  glactio containers.

Continental International Range Atlantico Figures Composition . Samples 134 Finance Comparation 231 South La Salla Street Chicago, Illinois

Deere and Company Mokine, Illinois

#### Day Glastanl Cr. (Comuld)

Firestone Tira & Rubber Co.

Akron, Ohio

معسب والأنواج المريد

- 2) Don Checisci Therica, S.A.
  Alberto Afector 5;
  Estina (26)
  Distributors of cherical
  products.
- (3) Dow Unimineda, S.A.
  Apertudo 503
  Lilbac (Ungo Irandio)
  Manufabturer of chemical and
  phastic products.

Affiliates of above consern:
a) Gig. Eggonela de Plastices, S.A.

- b) General Quinton, S.A.
- e) Industries Quinicas, S.A.
- d) Augalian Quinion de la Fund Foion, S.A.
- a) Metal Quinicas del Mervion, S.A.
- f) Recinas Poliesteres, S.A.
- g) Empregnacion de Maderas, S.A.
- h) Pergo Dasmel Ispanols, S.A.
- 1) Fertilites, S.A.
- 1) Firel bone Himmania, S.A. Apartaio 406 Urbi-Lacaumi, Billing Languagumier 6: tires and other rubber products.
- 2) Compania Espansin de Flasticos, S.A.
  Mibora 1
  Dilboo
  Mannfacturer of plastic articles
- Affiliates of Firestone Hispania:
- "a) Remoloues Fruhauf, S.A.E.
- 70) H.W. 3.A. ...
- of Kinenez y Companie, S.A.
- e) villa gallar, g.kr. -
- e) Abactocedora Catalana, S.A.

uffillutes of Cospenia Espanol. No Fluctions

- n) Topivades Vinilioes, S.A.
- b) Talinaros Inquetriales, S.A.
- o' Conomiros Especiales. S.A.
- d) Formica Espanola, S.A.
- e) Distiglag, S.A.
- f) Similpol, Sik.
- g) Casa Neel, S.A.

Jack Achinery Corporation . International Machinery 1105 Toleman Avenue San Jose, Callfornia 95105

Food Mgohinery & Chemical Co. (FMC Corporation)
F.O. Box 1178

Invernational Division 159 Madison Avenue New York, N.Y. 19016

San Jose, California

Corporation Reganola, S.A. Dr. Rhemine 35 Nairid (16) Sale and rental of food processing machinery.

Food Machinery Espanola, S.A. Faz 28 Valencia 3 Manufacturer of fruit packing maskingry.

- General Electric Company 1) International Comeral Electric Thornational Division Company of Spein, S.A. 159 Madison Avenue Edition Espain Tride. Fose Antonio 68 Netode (23) Depresentations.
  - 2) Cyneral Electrics Espanols, S.A. Figoa Rederico Moyua 4 Biligo Thingsasturer of effections.
  - 5) Electrivicacion Bonestica Ermanda, S.A. (E.D.E.S.A.) Cardenal Cardegul S Electro ີ່ ທີ່ລຸກຄາລີຊຸດຊື່ນຕ້ວນ ແກ່ນີ້ ເຄື່ອ ຄວາມນ້ອຍຄົນ on 🦠 ca chectato househeld estillases.

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) Mathematical Terrical, Therical, Theretal, Theretal, O.A. C. Actual B Ditters (1) - Electric popul corpany.

5) D. ... E. ... 100 Espans Avia. Cel Constallation 74-0 Mainti (16) Celes and service of -electronic semputers.

Affiliate of General Diectrics Dependia, S.A.;

- n Scoledad Ibertoande Construcciones Electricas, (SECE).
- subsidiary).
- Nemento Chemical Co.

  1) Memianto Apricola de España, S.A.

  200 Mindbergh Foulevard

  Salint Leuis, Masseura 63166

  (Through its Fahazanian Manufacturer of feed

  subsidiary). cupplerents.
  - 2) Aisoendel, S.A. Lipanto 350 Esteclina (13) -Manufacturer of plastic materials.

Affiliates of above concern:

- a) Mongamba Wasting, S.A.
  - t.) Ettito Quinton, S.A.
  - e) SADIM. G.A. de Desarrollos Industriales.

1 Philips Potroleum Conjung Bartlesville, Chiamona 74003

- 2) Calebrava, Elprest para la Induseria Pubbogululoa, S.A. Avami Generalisimo 20 🖟 14.25.12 (26) g Retrochemicals manufacturer
  - Sy Soneplace S.a. Gurretain Seria Paris (Sevilla) Armosovica (Sevilla) Armosovica Contains (Sevilla)
- 3) Filplibo Calatrava Victori S.A. Libérasta de Barajas da 11.7 Pedrochemical products.

- The first Colour Most Jeruser Colour   - Doin The trian Inc. Police Laim 8, 2 (1) Englaid (16) Patrollum exploration,
  - 3) Dono Standard Espanola, S.A. Polin Boix 8, 2 Madrid (16) Sales subsidiany.
  - b) Inversiones Esso. S.A.
    Felix Boix 8. 2
    Madrid (16)
    Incustrial projects.
  - 5) Eggo de Retroleos Espanoles, S.A. Relim Bein S. 2 Madrid (16) Oll refinery.
  - 5) Fibrus Esso, S.A.
    Felim Bein 8, 2
    Mulaid (16)
    Fiber manufacturer.

U. S. Steel Company 525 Walliam Penn Place Pistosurgh, Fennsylvania

Restringhouse Electric Enternational Co. 200. Fark Avenue New York, N.Y. 10017 (Engough its Swies subliding).

- Alles Elemos de Viscaya Consulta Pouson Belo (Viscasia) Unidesciurar of iron and steal.
- Ti) Meswinghouse Pospads, 3.A. Servano 27 Modevil (1) hapresentative Office
- 2) Tonggiuetere Macional de Madingria Macceston, S.A. Maine dese antéric 10 Maine (14) Manufacturer of electrical Elisabety.
- 5) Industrias Electronicas y Electronicas y Electronicaminas y Electronicas (4:200 mas. 2.4. "INDIES" Colonicas Colonicas (4:200 de secritorio and receivers.

14-00000

gr. ghasse Diabiric (Congress of the estatestinglesse Diabis)

i miti bist. Noticul ce ' Numelmosa Milburica, S.A.

Digity our Lab seaston in thegat, our book representative (CD) and I discussed, the possibility and similar billing of the Controlly minder motion as a train perform on a particle brains Ter the a public relations office which specialized in publiclains forther pieture productions during the shooting phase and therefore has good contacts with producers, directors, actors, etc. In countries like Spain coffie people are much south trafter by local businessmen and thour spouses, and they బ్బెక్కు ently గ్రామంకు గట్టిని క్రిస్తు కర్మ అందిక్ష్ముడ్ ంది కేంద్రంకు ఉగ్రేశ్వత్తుందు. ment. (The Sparter government, Anotheritally, Inequently subsidices motion pictures which "portray the botter appeats of our ocumbry.") Bob took go to a party hosted by Cosario Contailer, largest povie producer and distributor in Spain, and there-I set the following: This hardnes de Miesos de la Strang (Zereson bank), Josephia de Iu Rode (Ngilovod enty-bylliting gantly), Rionbrithe మంగుకుండి (గడువాడి) కృషణిగుల్నున్ రగులన్నారి enner), Tet Richning (groiteer of the Mul Dryther Mile), Lee J. Cott, community:

In escitation to his organists profitors (ob, Rochey has enother buy besets his wife, Industry has in the most forest full and observating worth I can curring by chokee observation for several by control by chokee observations from the effection on the effective should be presented at the Control by the effective function for the effective function for the effective function for the effective function.

The Romeys quite well - 7 could guess that Eurbara opens only doors for Rob. On one particular evening when I took the Romeys to dimplar at one of the beater restaurants, we wan into firstant Mr. and Mrs. Felips Mastre (he's one of the brothers who own Musate y Cla. case of Spain's largest construction companies and a client of Bob's), and both the Musates gushed over Earbara and begged her to drop by for a Sunday brunch since Ech would be out of town on business.

I first set Roomey in Mexico City when he was handling publicity for the production of VIVA MAZIA, a sovie sterring Brigitte Bardot and Jeanne Moreau. You say recall that I interviewed Moreau for DIALOGES and was invited to spend several days with the company when it went on location near Versorus. Well, during those few days Bob and I became rather close friends, and I had a good opportunity to observe him under a variety of circumstances, professional and otherwise. He's intelligent, discreat, holds his liquor well, and has the hand of inquisitive—mass that could be useful to the bank. He seems rather non-political to me, but I would assume that he probably votes Democratic.

Since he has just expanded his office, thereby increasing his overhead, Bob would probably wellooms some additional cash and dight therefore de apasable so recruitment. And, of course, we must bear in hind that his two associates are Casilda Ussia Figueroc and Cloria de las Euroemas, the two well-connected wotten I have mentioned easewhere. It would be nost island.

"Tom us to have sooged to homey's ordes-referenced liet of
"Spatials 500 top business and scattery people," which was

Of has asked if I could approach Roomey to work for us, and I very emphatically pointed in our that it would be much to risky. If he should burn us down - or even if he should about - I would be fully exposed to hit and to some of our mutual friends. Consequently, I think he should be approached (if, indeed, we decide to do so) by someone totally unrelated to me or to ICAP.

The institute DE sotudies DE La Davalea (paperally insent as SIDE 10 located in Eurosiana and is a product school of the University of Mayanne, which is directed by OFUS DEE.

The director of this rest impressive organization to Profesor Intentio Valero, who is also currently President of the Daropean Association of Management Training Centers, of which EBSE is an active member. The Instituto's work is carried out in several directions: basic and applied research, tanagement training and executive development programs, edu-pation in business management for university students, international programs, documentation and information services, etc.

Moreover, root of TESE's professors are expanded independently as consultants to private fires.

Top management official from all parts of Spain attend the annual seminary of the Instituto, and there is little doubt that IISI as having and will continue up have a considerable inchance in the musicess life of the ocuntry.

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and many of the advisors and visiting professors are also from the fother side of the Charles River. Charles detached the hames of IESE people who have attended. Markard's business school.

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One should also note the practicality of the IEDI directors in selecting Europions as its headquarters, even though the parint institution (the University of Navarre) is located in Pautions.

ABADIA POCINO, Leopoido Dactor ingeniero de Industrias Textiles, E.T.S. de Ingenieros Industriales de Tarrasa. 1719 Gradante School et Business Administration, Universidad de Jiarvard. Politica de Empresa.

ALEGRET RICART, Alberto (\*)
Doctor Ingenero Naval, ETS, de Ingeneros Navales de Madrid.
Coluberator Clemitico:

Comportuniento Hamano en la Organización.

ARANDA NICOLAS, Fernando ETS. de Ingenieros Industriales de Tarrasa.

Comborador Científico Visitante.

Dirección Comercial.

ARGANDONA RAMIZ. Antonio, Livenciado de Carretona. Economicia, Universidad de Carretona. Profesor Mercantil, Esculoida de Altos Estudios Mercantillos de Carretona. Confidencia de Carretona. Política de Empresa.

ARQUER ARMANGUR, lasquita de Doctor Ingeniero Industrial, ETE, de Ingenieros Industriales de Barceloña. Profesor Agregado. Comportamiento Humaño en la Organ zación.

DANARES MARTI, Guilletino (\*). Licenciado en Defecho, Universidad de Sercelona. Colaborador, Científico. Relaciones Fiscales.

SULTO FON I, Munuel (\*)
Litericiado en Derecho, Universidad de Barcelona.
Frafavor Agregado.
Frafavor de Empresa.

CAMACHO Y FÉRNANDEZ DE CASEDO, Fernando

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Exección de Producción

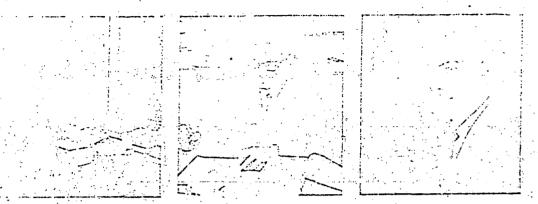
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l'AUS PASCUCHI, losé

Bortor Ingeniero Industrial, E.T.S. de Ingenieros Industriales de Barcelona.
Liracinado en Ciencia, Matemáticas, Universidad de Barcelona.
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FERNANDEZ ROMAS, Maximo (\*) B. Universidad de Notre Dame, Indiana. Apole... \* Auregado: Divegión Francisca.

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OARCIARIANAE VILLARRUDIA, José María (\*)\*
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GINESZA TORRA, Juan-B. (\*) Decide Injunitro Industrial, ETS, de Ingenieros Industriales de Barcelona. Profession Generalia.

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